## UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2016

| AS AT 31 DECEMBER 2016                                    |            | Gro                | un                     | Company            |                    |  |
|---|------------|--------------------|------------------------|--------------------|--------------------|--|
|   | Note       | 31.12.16<br>RM'000 | 31.03.16<br>RM'000     | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |  |
| ASSETS  |            | 11                 | 11 000                 | 11 000             | 555                |  |
| Cash and short-term funds                                 |            | 5,406,448          | 11,988,321             | 14,803             | 21,033             |  |
| Deposits and placements with banks and other              |            | , ,                | , ,                    | ,                  | •                  |  |
| financial institutions                                    |            | 900,849            | 1,333,630              | 45,917             | 5,354              |  |
| Derivative financial assets                               | A31        | 1,521,784          | 1,884,001              | -                  | -                  |  |
| Financial assets held-for-trading                         | A8         | 6,771,739          | 4,920,618              | -                  | -                  |  |
| Financial investments available-for-sale                  | A9         | 9,490,329          | 11,680,520             | 137,141            | 121,860            |  |
| Financial investments held-to-maturity                    | A10        | 3,449,345          | 4,167,494              | 10,000             | -                  |  |
| Loans, advances and financing                             | A11        | 89,525,209         | 86,513,254             | -                  | -                  |  |
| Receivables: Investments not quoted in                    |            |                    |                        |                    |                    |  |
| active markets  |            | 1,635,723          | 565,322                | -                  | -                  |  |
| Statutory deposits with Bank Negara Malaysia              | A12        | 2,774,344          | 2,590,145              | -                  | -                  |  |
| Deferred tax assets                                       |            | 19,816             | 66,044                 | -                  | -                  |  |
| Investment in subsidiaries and other investments          |            | -                  | =                      | 9,507,225          | 9,507,225          |  |
| Investment in associates and joint ventures               |            | 698,475            | 674,463                | -                  | -                  |  |
| Other assets  | A13        | 2,898,561          | 3,179,108              | 5,137              | 3,716              |  |
| Reinsurance assets and other insurance                    |            |                    |                        |                    |                    |  |
| receivables   | A14        | 422,963            | 513,555                | =                  | =                  |  |
| Property and equipment                                    |            | 246,819            | 292,787                | 256                | 377                |  |
| Intangible assets   |            | 3,418,213          | 3,369,998              | -                  | -                  |  |
| Assets held for sale                                      | A29        | 24,006             | 24,740                 | -                  | -                  |  |
| TOTAL ASSETS  |            | 129,204,623        | 133,764,000            | 9,720,479          | 9,659,565          |  |
| LIADULITIES AND FOLUTY                                    |            |                    |                        |                    |                    |  |
| LIABILITIES AND EQUITY                                    |            |                    |                        |                    |                    |  |
| Deposits and placements of banks and other                | A 1 E      | 2 049 440          | 1 742 760              |                    |                    |  |
| financial institutions                                    | A15        | 3,048,440          | 1,743,769              | -                  | -                  |  |
| Recourse obligation on loans and financing sold to        |            | 3,287,011          | 2 025 775              |                    |                    |  |
| Cagamas Berhad  Derivative financial liabilities          | A31        | 1,239,161          | 3,935,775<br>2,022,807 | -                  | -                  |  |
| Deposits from customers                                   | A31<br>A16 | 86,668,512         | 90,358,576             | -                  | -                  |  |
| Investment accounts of customers                          | AIO        | 22,610             | 18,411                 | _                  | -                  |  |
| Term funding  |            | 8,547,240          | 8,607,614              | 1,176,000          | 1,206,000          |  |
| Debt capital  |            | 3,624,191          | 4,094,077              | 9,674              | 1,200,000          |  |
| Redeemable cumulative convertible preference share        |            | 208,678            | 204,760                | 9,074              | -                  |  |
| Deferred tax liabilities                                  |            | 223,510            | 83,050                 | _                  | _                  |  |
| Other liabilities   | A17        | 3,032,257          | 3,809,943              | 43,018             | 37,259             |  |
| Insurance contract liabilities and other insurance        | All        | 3,032,237          | 3,003,343              | 43,010             | 37,233             |  |
| payables  | A18        | 2,623,746          | 2,761,460              | _                  | _                  |  |
| Liabilities directly associated with assets held for sale | A29        | 2,020,740          | 4,370                  | _                  | _                  |  |
| Total Liabilities   | A25 _      | 112,525,356        | 117,644,612            | 1,228,692          | 1,243,259          |  |
|   | -          | ,                  |                        | .,                 | .,,                |  |
| Share capital   |            | 3,014,185          | 3,014,185              | 3,014,185          | 3,014,185          |  |
| Reserves  |            | 12,660,474         | 12,154,293             | 5,477,602          | 5,402,121          |  |
| Equity attributable to equity holders of the Company      | -          | 15,674,659         | 15,168,478             | 8,491,787          | 8,416,306          |  |
| Non-controlling interests                                 |            | 1,004,608          | 950,910                | · ,                | - · · · · · -      |  |
| Total Equity  | -          | 16,679,267         | 16,119,388             | 8,491,787          | 8,416,306          |  |
| TOTAL LIABILITIES AND EQUITY                              | -          | 129,204,623        | 133,764,000            | 9,720,479          | 9,659,565          |  |
|   | •          |                    |                        |                    | 1                  |  |
| COMMITMENTS AND CONTINGENCIES                             | A30        | 128,216,397        | 125,037,110            | -                  | -                  |  |
|   | •          |                    |                        |                    |                    |  |
| NET ASSETS PER SHARE (RM)                                 |            | 5.20               | 5.03                   | 2.82               | 2.79               |  |
|   | -          |                    |                        |                    |                    |  |

## UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|   |         | Individual C       | luarter            | Cumulative Quarter |                    |  |
|---|---------|--------------------|--------------------|--------------------|--------------------|--|
| Group   | Note    | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 |  |
| Operating revenue                                   | A25     | 1,977,925          | 2,116,281          | 6,140,604          | 6,313,525          |  |
| Interest income                                     | A19     | 995,519            | 1,034,224          | 2,974,473          | 3,086,216          |  |
| Interest expense                                    | A20     | (600,785)          | (639,424)          | (1,814,104)        | (1,836,109)        |  |
| Net interest income                                 |         | 394,734            | 394,800            | 1,160,369          | 1,250,107          |  |
| Net income from Islamic banking business            |         | 192,955            | 208,399            | 591,523            | 615,478            |  |
| Income from insurance business                      |         | 364,021            | 354,126            | 1,081,664          | 1,093,417          |  |
| Insurance claims and commissions                    |         | (280,720)          | (273,133)          | (772,022)          | (802,205)          |  |
| Net income from insurance business                  | A21     | 83,301             | 80,993             | 309,642            | 291,212            |  |
| Other operating income                              | A22     | 161,992            | 213,777            | 661,236            | 635,794            |  |
| Share in results of associates and joint ventures   |         | 20,436             | (5,428)            | 36,114             | (1,320)            |  |
| Net income  | _       | 853,418            | 892,541            | 2,758,884          | 2,791,271          |  |
| Other operating expenses                            | A23     | (517,653)          | (573,396)          | (1,577,397)        | (1,557,883)        |  |
| Acquisition and business efficiency income/(expense | e), net | (231)              | 6,539              | (532)              | 4,194              |  |
| Operating profit                                    | _       | 335,534            | 325,684            | 1,180,955          | 1,237,582          |  |
| Writeback for impairment on loans,                  |         |                    |                    |                    |                    |  |
| advances and financing                              | A24     | 78,326             | 71,662             | 151,531            | 124,534            |  |
| Net impairment (loss)/writeback on:                 |         |                    |                    |                    |                    |  |
| Financial investments                               |         | 1                  | 10,887             | 2,807              | 13,787             |  |
| Doubtful sundry receivables                         |         | (9,741)            | (1,774)            | (11,818)           | (2,837)            |  |
| Foreclosed properties                               |         | (71)               | (92)               | (359)              | (198)              |  |
| Intangible assets                                   |         | -                  | -                  | -                  | (659)              |  |
| Provision for commitments and contingencies         |         |                    |                    |                    |                    |  |
| - writeback/(charge)                                |         | 4,624              | (985)              | 24,522             | 17,198             |  |
| Transfer to profit equalisation reserve             |         | =                  | =                  | -                  | (1,406)            |  |
| Other recoveries                                    |         | 237                | 388                | 12,808             | 1,142              |  |
| Profit before taxation and zakat                    | _       | 408,910            | 405,770            | 1,360,446          | 1,389,143          |  |
| Taxation and zakat                                  | B5      | (91,463)           | (94,088)           | (308,353)          | (300,890)          |  |
| Profit for the period                               |         | 317,447            | 311,682            | 1,052,093          | 1,088,253          |  |
|   |         |                    |                    |                    |                    |  |
| Attributable to:                                    |         |                    |                    |                    |                    |  |
| Equity holders of the Company                       |         | 313,167            | 300,153            | 988,793            | 1,022,182          |  |
| Non-controlling interests                           | _       | 4,280              | 11,529             | 63,300             | 66,071             |  |
| Profit for the period                               | _       | 317,447            | 311,682            | 1,052,093          | 1,088,253          |  |
| EARNINGS PER SHARE (SEN)                            | B11     |                    |                    |                    |                    |  |
| Basic   | ווט     | 10.42              | 9.99               | 32.89              | 34.02              |  |
|   |         | 10.42              | 9.99               | 32.89              | 34.01              |  |
| Fully diluted                                       | _       | 10.42              | 9.99               | 32.09              | 34.01              |  |

## UNAUDITED CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|  | Individual C       | Quarter            | Cumulative Quarter |                    |  |
|--|--------------------|--------------------|--------------------|--------------------|--|
| Group  | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 |  |
| Profit for the period                                      | 317,447            | 311,682            | 1,052,093          | 1,088,253          |  |
| Other comprehensive income/(loss):                         |                    |                    |                    |                    |  |
| Items that may be reclassified to profit or loss           |                    |                    |                    |                    |  |
| Translation of foreign operations                          | 46,528             | (17,174)           | 77,449             | 79,152             |  |
| Net movement on cash flow hedge                            | 3,659              | (6,911)            | (796)              | 13,370             |  |
| Net movement on financial investments                      |                    |                    |                    |                    |  |
| available-for-sale   | (145,164)          | 994                | (97,334)           | (90,534)           |  |
| Income tax relating to the components of other             |                    |                    |                    |                    |  |
| comprehensive income/(loss)                                | 32,560             | (679)              | 16,366             | 15,170             |  |
| Other comprehensive income/(loss) for the period,          |                    |                    |                    |                    |  |
| net of tax   | (62,417)           | (23,770)           | (4,315)            | 17,158             |  |
| Total comprehensive income for the period                  | 255,030            | 287,912            | 1,047,778          | 1,105,411          |  |
| Total comprehensive income for the period attributable to: |                    |                    |                    |                    |  |
| Equity holders of the Company                              | 250,898            | 274,598            | 985,776            | 1,038,846          |  |
| Non-controlling interests                                  | 4,132              | 13,314             | 62,002             | 66,565             |  |
| -  | 255,030            | 287,912            | 1,047,778          | 1,105,411          |  |
|  |                    |                    |                    |                    |  |

## UNAUDITED STATEMENT OF PROFIT OR LOSS FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|  |      | Individual Q | uarter   | Cumulative Quarter |          |  |
|--|------|--------------|----------|--------------------|----------|--|
| Company                                  | Note | 31.12.16     | 31.12.15 | 31.12.16           | 31.12.15 |  |
|  |      | RM'000       | RM'000   | RM'000             | RM'000   |  |
| Operating revenue                        | _    | 236,865      | 215,880  | 612,343            | 663,259  |  |
| Interest income                          | A19  | 315          | 144      | 859                | 1,120    |  |
| Interest expense                         | A20  | (13,727)     | (14,160) | (41,838)           | (42,251) |  |
| Net interest expense                     |      | (13,412)     | (14,016) | (40,979)           | (41,131) |  |
| Other operating income                   | A22  | 236,550      | 215,736  | 611,484            | 662,139  |  |
| Net income                               |      | 223,138      | 201,720  | 570,505            | 621,008  |  |
| Other operating expenses                 | A23  | (5,773)      | (7,690)  | (16,084)           | (29,444) |  |
| Profit before taxation                   |      | 217,365      | 194,030  | 554,421            | 591,564  |  |
| Taxation                                 |      | 85           | (33)     | (38)               | (277)    |  |
| Profit for the period representing total |      |              |          |                    |          |  |
| comprehensive income for the period      | _    | 217,450      | 193,997  | 554,383            | 591,287  |  |

## UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

#### Attributable to Equity Holders of the Company Non-Distributable Distributable Cash **Retained Earnings** flow Executives' Shares Foreign Non-Profit Ordinary AFS hedging currency share held partici-Non-Statutory Regulatory equalisation translation controlling Total Group share Share reserve/ reserve/ scheme in trust pating (deficit) (deficit) for ESS funds Total interests capital premium reserve reserve reserve reserve reserve equity RM'000 At 01.04.15 3,014,185 2,537,372 1,938,849 2,800 3,904 21,822 (481)68,456 69,993 54,175 6,830,180 14,455,145 1,052,279 15,507,424 (86,110)Profit for the period 1,022,182 1,022,182 66,071 1,088,253 Other comprehensive income/(loss), net (72,659)10,161 79,162 16,664 494 17,158 Total comprehensive income/(loss) for the period (72,659)10,161 79,162 1,022,182 1,038,846 66,565 1,105,411 Purchase of shares pursuant to Executives' Share Scheme ("ESS")^ (3,004)(3.004)(3.004)5,614 5,614 5,614 Share-based payment under ESS, net ESS shares vested to employees 33,208 2,585 2,585 of subsidiaries (30,623)Transfer of ESS shares recharged - difference on purchase price for shares vested (262)(262)(33)(295)Net utilisation of profit equalisation (3,904)3,904 reserve Unallocated surplus transfer (2,788)2,788 Redemption of shares in a subsidiary (3,372)(3,372)Arising from disposal of equity interests in subsidiaries (457)21,328 (20,566)305 (305)Dividends paid (611,880) (611,880)(196,225)(808, 105) Transactions with owners and other equity movements (3,904)(457)21,328 (25,009)30,204 (2,788)(626,016) (606,642)(199,935)(806,577)At 31.12.15 3,014,185 2,537,372 1,938,849 2,800 (51,294) 9,680 168,946 44,984 (55,906) 51,387 7,226,346 14,887,349 918,909 15,806,258

## UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|   | Attributable to Equity Holders of the Company       |                                |   |  |                    |   |   |                                      |   |   |                            |                               |   |   |
|---|---|--------------------------------|---|--|--------------------|---|---|--------------------------------------|---|---|----------------------------|-------------------------------|---|---|
|   |   |                                |   |  | Non-Dist           | ributable   |   |                                      |   |   | Distributable              |                               |   |   |
|   |   |                                |   |  |                    |   |   |                                      |   | Retained  | l Earnings                 |                               |   |   |
| Group<br>At 01.04.16  | Ordinary<br>share<br>capital<br>RM'000<br>3,014,185 | Share premium RM'000 2,537,372 | Statutory<br>reserve<br>RM'000<br>1,938,849 | Regulatory<br>reserve<br>RM'000<br>2,800 | AFS reserve RM'000 | Cash<br>flow<br>hedging<br>reserve<br>RM'000<br>3,636 | Foreign<br>currency<br>translation<br>reserve<br>RM'000<br>84,299 | share<br>scheme<br>reserve<br>RM'000 | Shares<br>held<br>in trust<br>for ESS<br>RM'000<br>(55,843) | Non-<br>partici-<br>pating<br>funds<br>RM'000<br>45,715 | <b>RM'000</b><br>7,539,092 | Total<br>RM'000<br>15,168,478 | Non-<br>controlling<br>interests<br>RM'000<br>950,910 | Total<br>equity<br>RM'000<br>16.119,388 |
|   |   |                                |   |  |                    |   |   |                                      |   |   |                            |                               |   |   |
| Profit for the period   | -   | -                              | -   | -  | -                  | -   | -   | -                                    | -   | -   | 988,793                    | 988,793                       | 63,300  | 1,052,093                               |
| Other comprehensive income/(loss), net                            |   |                                |   |  | (79,675)           | (790)   | 77,449  |                                      |   | -   |                            | (3,016)                       | (1,299)   | (4,315)                                 |
| Total comprehensive income/(loss)                                 |   |                                |   |  | ·\                 |   |   |                                      |   |   |                            |                               |   |   |
| the period  |   |                                |   |  | (79,675)           | (790)   | 77,449  |                                      |   |   | 988,793                    | 985,777                       | 62,001  | 1,047,778                               |
| Share-based payment under ESS, net ESS shares vested to employees | -   | -                              | -   | -  | -                  | -   | -   | (12,415)                             | -   | -   | -                          | (12,415)                      | -   | (12,415)                                |
| of subsidiaries   | _   | -                              | -   | -  | -                  | -   | -   | (7,159)                              | 7,739   | -   | -                          | 580                           | -   | 580                                     |
| Transfer of ESS shares recharged - difference on purchase price   |   |                                |   |  |                    |   |   | ,                                    |   |   |                            |                               |   |   |
| for shares vested   | -   | -                              | -   | -  | -                  | -   | -   | -                                    | -   | -   | (562)                      | (562)                         | (13)  | (575)                                   |
| Unallocated surplus transfer                                      | -   | -                              | -   | -  | -                  | -   | -   | -                                    | -   | 29,136  | (29,136)                   | -                             | -   | -                                       |
| Redemption of shares in a subsidiary                              | -   | -                              | -   | -  | -                  | -   | -   | -                                    | -   | -   | -                          | -                             | (3,470)   | (3,470)                                 |
| Arising from disposal of subsidiary                               | -   | -                              | -   | -  | -                  | -   | -   | -                                    | -   | -   | -                          | -                             | (1,863)   | (1,863)                                 |
| Transfer to regulatory reserve                                    | -   | -                              | -   | 69,000                                   | -                  | -   | -   | -                                    | -   | -   | (69,000)                   | -                             | -   | -                                       |
| Dividends paid  |   |                                |   | -  | -                  |   |   |                                      |   | -   | (467,199)                  | (467,199)                     | (2,957)   | (470,156)                               |
| Transactions with owners and                                      |   |                                |   |  |                    |   |   |                                      |   |   |                            |                               |   |   |
| other equity movements  |   |                                |   | 69,000                                   | -                  | -   |   | (19,574)                             | 7,739   | 29,136  | (565,897)                  | (479,596)                     | (8,303)   | (487,899)                               |
| At 31.12.16   | 3,014,185   | 2,537,372                      | 1,938,849                                   | 71,800                                   | (71,040)           | 2,846   | 161,748   | 30,164                               | (48,104)  | 74,851  | 7,961,988                  | 15,674,659                    | 1,004,608   | 16,679,267                              |

### UNAUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|   | Attributable to Equity Holders of the C |                            |   |   | Company                        |                           |
|---|---|----------------------------|---|---|--------------------------------|---------------------------|
|   |   | N                          | on-Distributable                                    |   | Distributable                  |                           |
| Company   | Ordinary<br>share<br>capital<br>RM'000  | Share<br>premium<br>RM'000 | Executives'<br>share<br>scheme<br>reserve<br>RM'000 | Shares<br>held<br>in trust<br>for ESS<br>RM'000 | Retained<br>earnings<br>RM'000 | Total<br>equity<br>RM'000 |
| At 01.04.15   | 3,014,185                               | 2,536,065                  | 69,993  | (86,110)  | 2,895,435                      | 8,429,568                 |
| Profit for the period Total comprehensive income for  | <u> </u>                                | -                          |   | -   | 591,287                        | 591,287                   |
| the period  |   | <u>-</u>                   |   | -   | 591,287                        | 591,287                   |
| Purchase of shares pursuant to ESS^<br>Share-based payment under ESS, net<br>ESS shares vested to employees | -                                       | -<br>-                     | -<br>5,614  | (3,004)   |                                | (3,004)<br>5,614          |
| of subsidiaries<br>Dividends paid   | <u>-</u>                                | <u>-</u>                   | (30,623)  | 33,208  | 989<br>(611,880)               | 3,574<br>(611,880)        |
| Transactions with owners and other equity movements   |   | -                          | (25,009)  | 30,204  | (610,891)                      | (605,696)                 |
| At 31.12.15   | 3,014,185                               | 2,536,065                  | 44,984  | (55,906)  | 2,875,831                      | 8,415,159                 |
|   |   |                            | ble to Equity Ho                                    | Iders of the                                    |                                |                           |
|   | -                                       | N                          | on-Distributable                                    |   | Distributable                  |                           |
|   | Ordinary                                |                            | Executives' share                                   | Shares<br>held                                  |                                |                           |
| Company   | share<br>capital<br>RM'000              | Share<br>premium<br>RM'000 | scheme<br>reserve<br>RM'000                         | in trust<br>for ESS<br>RM'000                   | Retained<br>earnings<br>RM'000 | Total<br>equity<br>RM'000 |
| At 01.04.16   | 3,014,185                               | 2,536,065                  | 49,738  | (55,843)  | 2,872,161                      | 8,416,306                 |
| Profit for the period   |   |                            |   | -   | 554,383                        | 554,383                   |
| Total comprehensive income for the period   |   |                            |   |   | 554,383                        | 554,383                   |
| Share-based payment under ESS, net ESS shares vested to employees   | -                                       | -                          | (12,415)  | -   | -                              | (12,415)                  |
| of subsidiaries<br>Dividends paid   | <u>-</u>                                | -<br>-                     | (7,159)<br>   | 7,739<br>-                                      | 132<br>(467,199)               | 712<br>(467,199)          |
| Transactions with owners and other equity movements   |   | <u>-</u>                   | (19,574)  | 7,739   | (467,067)                      | (478,902)                 |
| At 31.12.16   | 3,014,185                               | 2,536,065                  | 30,164  | (48,104)  | 2,959,477                      | 8,491,787                 |

A Represents the purchase of 472,400 of the Company's issued ordinary shares from the open market by a trustee appointed by the ESS committee at an avarage price of RM6.36 per share.

## UNAUDITED CONDENSED STATEMENTS OF CASH FLOWS FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|  | Grou        | Group                  |           | Company                |  |  |
|--|-------------|------------------------|-----------|------------------------|--|--|
|  | 31.12.16    | 31.12.15<br>(Restated) | 31.12.16  | 31.12.15<br>(Restated) |  |  |
|  | RM'000      | RM'000                 | RM'000    | RM'000                 |  |  |
| Profit before taxation and zakat                             | 1,360,446   | 1,389,143              | 554,421   | 591,564                |  |  |
| Add/(Less) adjustments for:                                  |             |                        |           |                        |  |  |
| Accretion of discount less amortisation of premium           |             |                        |           |                        |  |  |
| for securities   | (80,565)    | (105,472)              | -         | -                      |  |  |
| Allowance for losses on loans, advances and financing        | 317,802     | 321,451                | -         | -                      |  |  |
| Dividend income from investments                             | (35,277)    | (30,583)               | (611,309) | (661,989)              |  |  |
| Net gain on revaluation of derivatives                       | (422,225)   | (39,495)               | -         | -                      |  |  |
| Net loss on revaluation of financial assets                  |             |                        |           |                        |  |  |
| held-for-trading   | 36,488      | 20,289                 | -         | -                      |  |  |
| Net gain on sale of financial investments                    |             |                        |           |                        |  |  |
| available-for-sale   | (28,684)    | (51,573)               | -         | -                      |  |  |
| Net (gain)/loss on sale of financial assets held-for-trading | (87,126)    | 9,735                  | -         | -                      |  |  |
| Other non-operating and non-cash items                       | 475,400     | 341,115                | 131       | 123                    |  |  |
| Operating profit/(loss) before working capital changes       | 1,536,259   | 1,854,610              | (56,757)  | (70,302)               |  |  |
| Decrease/(Increase) in operating assets:                     |             |                        |           |                        |  |  |
| Deposits and placements with banks and other                 |             |                        |           |                        |  |  |
| financial institutions                                       | 502,125     | 1,171,153              | -         | =                      |  |  |
| Financial assets held-for-trading                            | (1,785,743) | (872,818)              | (10,000)  | -                      |  |  |
| Loans, advances and financing                                | (3,329,758) | 459,376                | -         | -                      |  |  |
| Statutory deposits with Bank Negara Malaysia                 | (184,199)   | 150,325                | -         | -                      |  |  |
| Other assets   | 322,481     | 59,221                 | (12,951)  | 47,281                 |  |  |
| Reinsurance assets and other insurance                       |             |                        |           |                        |  |  |
| receivables  | 91,440      | (6,945)                | -         | -                      |  |  |
| Increase/(Decrease) in operating liabilities:                |             |                        |           |                        |  |  |
| Deposits and placements of banks and other                   |             |                        |           |                        |  |  |
| financial institutions                                       | 1,304,671   | 383,150                | -         | -                      |  |  |
| Recourse obligation on loans and financing sold to           |             |                        |           |                        |  |  |
| Cagamas Berhad   | (647,370)   | 1,174,295              | -         | -                      |  |  |
| Deposits from customers                                      | (3,690,064) | (1,248,147)            | -         | =                      |  |  |
| Investment accounts of customers                             | 4,199       | -                      | -         | -                      |  |  |
| Term funding   | (503,817)   | 631,587                | (30,000)  | -                      |  |  |
| Other liabilities  | (701,976)   | 216,916                | 6,036     | (17,036)               |  |  |
| Insurance contract liabilities and other                     |             |                        |           |                        |  |  |
| insurance payables   | (137,713)   | 51,116                 | -         | -                      |  |  |
| Cash generated from/(used in) operations                     | (7,219,465) | 4,023,839              | (103,672) | (40,057)               |  |  |
| Taxation and zakat refunded/(paid), net                      | (122,491)   | (442,700)              | (488)     | 3,797                  |  |  |
| Net cash generated from/(used in) operating activities       | (7,341,956) | 3,581,139              | (104,160) | (36,260)               |  |  |
| Cash flows from investing activities                         |             |                        |           |                        |  |  |
| Purchase of shares for ESS                                   | =           | (3,004)                | -         | (3,004)                |  |  |
| Dividends received from investments                          | 44,452      | 30,952                 | 608,927   | 659,877                |  |  |
| Net cash outflow from disposal of subsidiaries               | (3,894)     | (40,221)               | -         | -                      |  |  |
| Proceeds from disposal of property and equipment             | 443         | 7,217                  | -         | =                      |  |  |
| Disposal/(Purchase) of financial investments - net           | 2,911,466   | (2,384,573)            | (12,899)  | (30,311)               |  |  |
| Purchase of property and equipment and intangible            |             | •                      | •         | ŕ                      |  |  |
| assets   | (138,026)   | (190,867)              | (10)      | (8)                    |  |  |
| Purchase of receivables: investments not quoted in           | Ť           | •                      |           | . ,                    |  |  |
| active markets   | (1,074,461) | (10,000)               | -         | -                      |  |  |
| Proceeds from disposal of asset held for sale (net)          | 29,394      | 83,775                 | -         | -                      |  |  |
| Net cash generated from/(used in) investing activities       | 1,769,374   | (2,506,721)            | 596,018   | 626,554                |  |  |
| , , ,  | <del></del> | · · · · · ·            |           |                        |  |  |

## UNAUDITED CONDENSED STATEMENTS OF CASH FLOWS FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016 (CONT'D.)

|  | Group       |                        | Company   |                        |
|--|-------------|------------------------|-----------|------------------------|
|  | 31.12.16    | 31.12.15<br>(Restated) | 31.12.16  | 31.12.15<br>(Restated) |
|  | RM'000      | RM'000                 | RM'000    | RM'000                 |
| Cash flows from financing activities                     |             |                        |           |                        |
| Dividends paid by Company to its shareholders            | (467,199)   | (611,880)              | (467,199) | (611,880)              |
| Dividends paid to non-controlling interests by           |             |                        |           |                        |
| subsidiaries   | (2,957)     | (196,225)              | -         | -                      |
| Redemption of shares in subsidiary                       |             |                        |           |                        |
| by non-controlling interests                             | (3,470)     | (3,372)                | -         | -                      |
| Repayment for Subordinated Sukuk                         | (480,000)   | -                      | -         | -                      |
| Issuance of Subordinated Notes, net of issuance expenses | 9,884       | -                      | 9,674     | -                      |
| Net cash used in financing activities                    | (943,742)   | (811,477)              | (457,525) | (611,880)              |
| Net increase/(decrease) in cash and cash equivalents     | (6,516,324) | 262,941                | 34,333    | (21,586)               |
| Cash and cash equivalents at beginning of the financial  |             |                        |           |                        |
| year   | 12,625,221  | 13,629,676             | 26,387    | 37,595                 |
| Effect of exchange rate changes                          | 426         | (224)                  | <u> </u>  |                        |
| Cash and cash equivalents at end of the financial period | 6,109,323   | 13,892,393             | 60,720    | 16,009                 |
|  |             |                        |           |                        |

For the purpose of statements of cash flows, cash and cash equivalents consist of cash and short-term funds net of bank overdrafts. Cash and cash equivalents included in the statements of cash flows comprise the following financial position amounts:

|  | Group     |                        | Company  |                        |
|--|-----------|------------------------|----------|------------------------|
|  | 31.12.16  | 31.12.15<br>(Restated) | 31.12.16 | 31.12.15<br>(Restated) |
|  | RM'000    | RM'000                 | RM'000   | RM'000                 |
| Cash and short-term funds Deposits and placements with banks and other | 5,406,448 | 13,482,833             | 14,803   | 7,662                  |
| financial institutions   | 900,849   | 459,576                | 45,917   | 8,347                  |
| Less: Deposits with original maturity of more than three months        | (197,974) | (50,016)               | -        | -                      |
| Cash and cash equivalents  | 6,109,323 | 13,892,393             | 60,720   | 16,009                 |
|  |           |                        |          |                        |

#### **EXPLANATORY NOTES:**

#### A1. BASIS OF PREPARATION

These condensed interim financial statements have been prepared in accordance with MFRS 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board ("MASB") and paragraph 9.22 of the Listing Requirements of Bursa Malaysia. These financial statements also comply with IAS 34 Interim Financial Reporting issued by the International Accounting Standards Board.

These condensed interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the annual financial statements of the Group and the Company for the financial year ended 31 March 2016 which are available upon request from the Company's registered office at Level 22, Bangunan AmBank Group, No. 55, Jalan Raja Chulan, 50200 Kuala Lumpur.

The condensed interim financial statements incorporate those activities relating to Islamic banking which have been undertaken by the Group. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under Shariah principles.

#### **A1.1 Significant Accounting Policies**

The significant accounting policies and methods of computation applied in these condensed interim financial statements are consistent with those of the most recent audited annual financial statements for the financial year ended 31 March 2016 except for the adoption of the following new standards and amendments to published standards which became effective for the first time for the Group and the Company on 1 April 2016:

- MFRS 14 Regulatory Deferral Accounts
- Amendments to MFRS 116 and MFRS 138 Clarification of Acceptable Methods of Depreciation and Amortisation
- Amendments to MFRS 116 and MFRS 141 Agriculture: Bearer Plants
- Amendments to MFRS 10, MFRS 12 and MFRS 128 Investment Entities: Applying the Consolidation Exception
- Amendments to MFRS 11 Accounting for Acquisitions of Interests in Joint Operations
- Amendments to MFRS 127 Equity Method in Separate Financial Statements
- Amendments to MFRS 101 Disclosure Initiative
- Annual Improvements to MFRSs 2012-2014 Cycle

The adoption of these new standards and amendments to published standards did not have any material impact on the financial statements of the Group and the Company. The Group and the Company did not have to change its accounting policies or make retrospective adjustments as a result of adopting these new standards and amendments to published standards.

The nature of the new standards and amendments to published standards relevant to the Group and the Company are described below:

### Amendments to MFRS 116 and MFRS 138 Clarification of Acceptable Methods of Depreciation and Amortisation

The amendments clarify the principle in MFRS 116 and MFRS 138 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through the use of an asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortise intangible assets. The existing method of depreciation and amortisation applied by the Group and the Company comply with these requirements.

#### Amendments to MFRS 11 Accounting for Acquisitions of Interests in Joint Operations

The amendments to MFRS 11 require that a joint operator which acquires an interest in a joint operation which constitutes a business to apply the relevant MFRS 3 Business Combinations principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to MFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party. These amendments do not result in any impact as the Group and the Company did not acquire any interest in joint operations during the nine months ended 31 December 2016.

#### A1.1 Significant Accounting Policies (Cont'd.)

#### Amendments to MFRS 127 Equity Method in Separate Financial Statements

The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associate in their separate financial statements. Pursuant to Paragraph 9.4 of Bank Negara Malaysia's Policy Document on Financial Reporting, however, the Company is prohibited from measuring its investment in joint ventures and associates using the equity method in its separate financial statements. In addition, the Company has also elected not to change the basis of measurement for its investment in subsidiaries. Accordingly, the Company continues to measure its investments in subsidiaries, joint ventures and associates in its separate financial statements at cost.

#### Amendments to MFRS 101 Disclosure Initiative

The amendments introduce five narrow-focus improvements to the disclosure requirements and ensure that entities are able to apply professional judgement in determining the extent of information to be disclosed in the financial statements. The amendments also clarify the requirements for presenting an entity's share of items of other comprehensive income of associates and joint ventures, whereby they are required to be grouped based on whether the items will or will not subsequently be reclassified to profit or loss. Since the amendments only affect disclosures, the adoption of these amendments did not have any financial impact on the Group and the Company.

#### Annual Improvements to MFRSs 2012-2014 Cycle

The Annual Improvements to MFRSs 2012-2014 Cycle include a number of amendments to various MFRSs, which are summarised below.

#### (i) MFRS 5 Non-current Assets Held for Sale and Discontinued Operations

The amendment clarifies that a reclassification of an asset directly from being held for sale to being held for distribution to owners (or vice versa) is not a change to the disposal plan and shall be treated as a continuation of the original plan, and the change in disposal method does not change the date of classification as held for sale or held for distribution to owners. This amendment does not result in any impact as there is no reclassification of asset between held for sale and held for distribution during the nine months ended 31 December 2016.

## (ii) MFRS 7 Financial Instruments: Disclosures

The amendment clarifies that a servicing contract may constitute continuing involvement in a derecognised financial asset, and an entity shall assess the nature of the arrangement and the fees to determine whether disclosures are required. The amendment also clarifies that the disclosures in respect of offsetting of financial assets and financial liabilities are not required in condensed interim financial statements.

## (iii) MFRS 119 Employee Benefits

The amendment clarifies that the depth of the market for high quality corporate bonds for the purpose of determining the rate used to discount post-employment benefit obligations shall be assessed based on the currency in which the obligation is denominated instead of the country where the obligation is located. The discount rate applied by the Group to discount post-employment benefit obligations complies with this requirement.

## (iv) MFRS 134 Interim Financial Reporting

The amendment clarifies that the selected information other than significant events and transactions shall be disclosed either in the interim financial statements or incorporated by cross-reference from the interim financial statements to some other statements that is available to users of the financial statements on the same terms as the interim financial statements and at the same time. The amendment does not result in any impact as such information of the Group and the Company are disclosed in the interim financial statements.

#### A1.1 Significant Accounting Policies (Cont'd.)

#### Standards issued but not yet effective

| De | scription  | Effective for financial year ending |
|----|--|-------------------------------------|
| -  | Amendments to MFRS 107 Disclosure Initiative                                 | 31 March 2018                       |
| -  | Amendments to MFRS 112 Recognition of Deferred Tax Assets for Unrealised     |                                     |
|    | Losses   | 31 March 2018                       |
| -  | Annual Improvements to MFRSs 2014-2016 Cycle (amendments to MFRS 12)         |                                     |
|    | - amendments to MFRS 12  | 31 March 2018                       |
|    | - amendments to MFRS 1 and MFRS 128  | 31 March 2019                       |
| -  | MFRS 15 Revenue from Contracts with Customers                                | 31 March 2019                       |
| -  | MFRS 9 Financial Instruments   | 31 March 2019                       |
| -  | Amendments to MFRS 4 Applying MFRS 9 Financial Instruments with MFRS 4       |                                     |
|    | Insurance Contracts  | 31 March 2019                       |
| -  | Amendments to MFRS 2 Classification and Measurement of Share-based           |                                     |
|    | Payment Transactions   | 31 March 2019                       |
| -  | Amendments to MFRS 140 Transfers of Investment Property                      | 31 March 2019                       |
| -  | IC Interpretation 22 Foreign Currency Transactions and Advance Consideration | 31 March 2019                       |
| -  | MFRS 16 Leases   | 31 March 2020                       |
| -  | Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets            |                                     |
|    | between an Investor and its Associate or Joint Venture                       | To be determined by MASB            |

The nature of the standards that are issued and relevant to the Group but not yet effective are described below. The Group and the Company are assessing the financial effects of their adoption.

## (a) Standards effective for financial year ending 31 March 2018

### Amendments to MFRS 107 Disclosure Initiative

The amendments to MFRS 107 introduce an additional disclosure on changes in liabilities arising from financing activities. The disclosure requirement could be satisfied in various ways, and one method is by providing reconciliation between the opening and closing balances in the statement of financial position for liabilities arising from financing activities.

The amendments are effective for annual periods beginning on or after 1 January 2017 with early adoption permitted.

## Amendments to MFRS 112 Recognition of Deferred Tax Assets for Unrealised Losses

The amendments clarify the requirements for recognising deferred tax assets on unrealised losses arising from deductible temporary difference on asset carried at fair value.

In addition, in evaluating whether an entity will have sufficient taxable profits in future periods against which deductible temporary differences can be utilised, the amendments require an entity to compare the deductible temporary differences with future taxable profits that excludes tax deductions resulting from the reversal of those temporary differences.

The amendments are effective for annual periods beginning on or after 1 January 2017 with early adoption permitted. The amendments shall be applied retrospectively.

#### Annual Improvements to MFRSs 2014-2016 Cycle

The Annual Improvements to MFRSs 2014-2016 Cycle include minor amendments affecting 3 MFRSs, in which 1 of them is effective for annual periods beginning on or after 1 January 2017, as summarised below:

## (i) MFRS 12 Disclosure of Interests in Other Entities

The amendment clarified that the disclosure requirements of MFRS 12 are applicable to interests in subsidiaries, joint arrangements, associates or unconsolidated structured entities classified as held for sale except for summarised financial information. Previously, it was unclear whether all other MFRS 12 requirements were applicable for these interests.

#### A1.1 Significant Accounting Policies (Cont'd.)

#### (b) Standards effective for financial year ending 31 March 2019

#### Annual Improvements to MFRSs 2014-2016 Cycle

The Annual Improvements to MFRSs 2014-2016 Cycle include minor amendments affecting 3 MFRSs, in which 2 of them is effective for annual periods beginning on or after 1 January 2018, as summarised below:

#### (i) MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards

The amendments deleted short-term exemptions covering transition provisions of MFRS 7, MFRS 10, and MFRS 119. These transition provisions were available to entities for past reporting periods and are therefore no longer applicable.

#### (ii) MFRS 128 Investments in Associates and Joint Ventures

MFRS 128 allows venture capital organisations, mutual funds, unit trusts and similar entities to elect measuring their investments in associates or joint ventures at fair value through profit or loss. The amendments clarified that this election should be made separately for each associate or joint venture at initial recognition.

#### MFRS 15 Revenue from Contracts with Customers

MFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. MFRS 15 will supersede the current revenue recognition guidance including MFRS 118 Revenue, MFRS 111 Construction Contracts and the related interpretations when it becomes effective.

The core principle of MFRS 15 is that an entity should recognise revenue which depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Under MFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e. when "control" of the goods or services underlying the particular performance obligation is transferred to the customer.

Either a full or modified retrospective application is required for annual periods beginning on or after 1 January 2018 with early adoption permitted.

#### MFRS 9 Financial Instruments

In November 2014, MASB issued the final version of MFRS 9 Financial Instruments which reflects all phases of the financial instruments project and replaces MFRS 139 Financial Instruments: Recognition and Measurement and all previous versions of MFRS 9. The standard introduces new requirements for classification and measurement, impairment and hedge accounting. MFRS 9 is effective for annual periods beginning on or after 1 January 2018, with early application permitted. Retrospective application is required, but comparative information is not compulsory. The adoption of MFRS 9 will have an effect on the classification and measurement of the Group's and the Company's financial assets, but no impact on the classification and measurement of the Group's and the Company's financial liabilities.

Due to the complexity of the requirements of MFRS 9, the extent of the financial effects of its adoption are still being assessed by the Group.

#### Amendments to MFRS 4 Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts

The amendments address the concerns about the different effective dates of MFRS 9 and the forthcoming new MFRS on insurance contracts by providing 2 different solutions for insurers which are optional; a temporary exemption from MFRS 9 for entities that meet specific requirements, and the "overlay approach".

The temporary exemption allows insurers to continue to apply MFRS 139 instead of adopting MFRS 9 for annual periods beginning before 1 January 2021 if their activities are "predominantly connected with insurance"; the eligibility is assessed based on the significance of the carrying amounts of liabilities arising from contracts within the scope of MFRS 4 and liabilities connected with insurance as at the annual reporting date that immediately precedes 1 April 2016.

The "overlay approach" allows insurers that applies MFRS 9 to reclassify, in respect of certain eligible financial assets, the difference between the amount that is reported in profit or loss under MFRS 9 and the amount that would have been reported in profit or loss under MFRS 139 to other comprehensive income. Financial assets are eligible for designation, on an instrument-by-instrument basis, for the "overlay approach" if they are measured at fair value through profit or loss under MFRS 9 but not so measured under MFRS 139, and not held in respect of an activity that is unconnected with contracts within the scope of MFRS 4.

#### A1.1 Significant Accounting Policies (Cont'd.)

## (b) Standards effective for financial year ending 31 March 2019 (cont'd.)

#### Amendments to MFRS 4 Applying MFRS 9 Financial Instruments with MFRS 4 Insurance Contracts (cont'd.)

Both approaches are effective for annual periods beginning on or after 1 January 2018 and are expected to cease to be applicable when the new MFRS on insurance contracts becomes effective. The Group is not eligible to apply the temporary exemption from MFRS 9 as its activities are not "predominantly connected with insurance". Nevertheless, the amendments provide the Group an exemption from applying uniform accounting policies when applying the equity method under MFRS 128 to account for its investments in associates or joint ventures that apply the temporary exemption from MFRS 9.

#### Amendments to MFRS 2 Classification and Measurement of Share-based Payment Transactions

The amendments clarify the measurement basis and the effects of vesting conditions on the measurement of cash-settled share-based payments, as well as the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in MFRS 2 that will require an award to be treated as if it was wholly equity-settled when an employer is obliged to withhold an amount for the employee's tax obligation associated with a share-based payment and pay that amount to the tax authority.

The amendments are effective for annual periods beginning on or after 1 January 2018 with early adoption permitted. The transition provisions specify that the amendments apply to awards that are not settled as at the date of first application or to modifications that happen after the date of first application, without restatement of prior periods. Notwithstanding this, the amendments can be applied retrospectively provided that this is possible without hindsight.

#### Amendments to MFRS 140 Transfers of Investment Property

The amendments clarified that to transfer to, or from, investment properties there must be a change in use. To conclude if a property has changed use there should be an assessment of whether the property meets, or has ceased to meet, the definition of investment property. This change must be supported by evidence; a change in intention in isolation is not enough to support a transfer.

The amendments are effective for annual periods beginning on or after 1 January 2018 with early adoption permitted. The amendments shall be applied prospectively and any impact from the reclassification of properties at the date of initial application would be treated as an adjustment to opening retained earnings. Notwithstanding this, the amendments can be applied retrospectively provided that this is possible without hindsight.

#### IC Interpretation 22 Foreign Currency Transactions and Advance Consideration

The Interpretation provides guidance on how to determine the date of the transaction when applying MFRS 121 in situations where an entity either pays or receives consideration in advance for foreign currency-denominated contracts. For the purpose of determining the exchange rate to use on initial recognition of the related item, the Interpretation states that the date of the transaction shall be the date on which an entity initially recognises the non-monetary asset or liability arising from the advance consideration.

The amendments are effective for annual periods beginning on or after 1 January 2018 with early adoption permitted. Entities can choose to apply the Interpretation retrospectively, prospectively to items that are initially recognised on or after the beginning of the reporting period in which the Interpretation is first applied, or prospectively from the beginning of a prior reporting period presented as comparative information.

#### A1.1 Significant Accounting Policies (Cont'd.)

#### (c) Standards effective for financial year ending 31 March 2020

#### MFRS 16 Leases

MFRS 16 'Leases' supersedes MFRS 117 'Leases' and the related interpretations.

Under MFRS 16, a lease is a contract (or part of a contract) that conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

MFRS 16 eliminates the classification of leases by the lessee as either finance leases (on balance sheet) or operating leases (off balance sheet). MFRS 16 requires a lessee to recognise a "right-of-use" of the underlying asset and a lease liability reflecting future lease payments for most leases.

The right-of-use asset is depreciated in accordance with the principle in MFRS 116 'Property, Plant and Equipment' and the lease liability is accreted over time with interest expense recognised in the statement of profit or loss.

For lessors, MFRS 16 retains most of the requirements in MFRS 117. Lessors continue to classify all leases as either operating leases or finance leases and account for them differently.

MFRS 16 is effective for annual periods beginning on or after 1 January 2019, with early application permitted provided MFRS 15 is also applied.

#### (d) Standard effective on a date to be determined by MASB

## Amendments to MFRS 10 and MFRS 128 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments clarify that:

- gains and losses resulting from transactions involving assets that do not constitute a business, between investor and its associate or joint venture are recognised in the entity's financial statements only to the extent of unrelated investors' interests in the associate or joint venture; and
- gains and losses resulting from transactions involving the sale or contribution to an associate of a joint venture of assets that constitute a business is recognised in full.

## A1.2 Significant Accounting Judgements, Estimates and Assumptions

The preparation of the condensed interim financial statements in accordance with MFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of revenue, expenses, assets and liabilities, the accompanying disclosures and the disclosure of contingent liabilities. Judgements, estimates and assumptions are continually evaluated and are based on the past experience, reasonable expectations of future events and other factors. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

In the process of applying the Group's and Company accounting policies, the significant judgements, estimates and assumptions made by management were the same as those applied to the annual financial statements for the financial year ended 31 March 2016.

#### A2. AUDIT QUALIFICATION

There was no audit qualification in the annual financial statements for the financial year ended 31 March 2016.

#### A3. SEASONALITY OR CYCLICALITY OF OPERATIONS

The operations of the Group and the Company are not materially affected by any seasonal or cyclical fluctuation in the current financial quarter and period.

#### A4. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no unusual items during the current financial quarter and period.

#### A5. CHANGES IN ESTIMATES

There was no material change in estimates of amounts reported in the prior financial years that have a material effect on the financial period ended 31 December 2016.

#### A6. ISSUANCE, REPURCHASE AND REPAYMENT OF DEBT AND EQUITY SECURITIES

- 1. Repayment of debt securities by its wholly-owned subsidiaries:
  - a) During the financial period, AmBank (M) Berhad repaid Senior Notes with nominal value of RM325.0 million issued under its Senior Notes programme of up to RM7.0 billion on maturity date of 28 April 2016.
  - b) On 30 September 2016, AmBank Islamic Berhad ("AmBank Islamic") early redeemed its Tier 2 Subordinated Sukuk Musharakah with nominal value of RM480.0 million on its first call date.

## 2. Issuance of debt securities

a) During the current financial period, the Company established a new Subordinated Notes programme of RM10.0 billion. The objective of the programme is to enable the issuance of Tier 2 Capital from time to time, for the purpose of enhancing the Group's total capital position. The programme, as approved by Bank Negara Malaysia ("BNM") is set up in accordance to the requirements spelt out in the Capital Adequacy Framework (Capital Components) issued by BNM.

The programme has a tenure of thirty (30) years from the date of the first issuance under the programme. The proceeds from the securities will be for working capital, refinancing of the Company's existing borrowings, on-lending to its subsidiaries, investment into its subsidiaries and other corporate purposes. Each issuance of the Subordinated Notes under this programme shall have a tenure of at least five (5) years from the issue date, and is callable on any coupon payment date after a minimum period of five (5) years from the date of issuance of each tranche. The Subordinated Notes programme have been assigned a credit rating of A1/Stable by RAM Rating Services Berhad ("RAM").

On 30 December 2016, the Company issued the first tranche of the Subordinated Notes amounting to RM10.0 million for a tenure of 10 years. The interest rate of this tranche is 5.50% per annum, payable semi-annually. The full amount issued qualifies as Tier 2 Capital for the purpose of the Group capital adequacy ratio computation.

## A6. ISSUANCE, REPURCHASE AND REPAYMENT OF DEBT AND EQUITY SECURITIES (CONT'D.)

- 2. Issuance of debt securities (Cont'd.)
- b) On 30 December 2016, AmBank Islamic issued tranche 4 of Subordinated Sukuk amounting to RM10.0 million under its Subordinated Sukuk Murabahah programme of RM3.0 billion and has a tenure of ten (10) years. The profit rate of this tranche is 5.5% per annum, payable semi-annually. The full amount of this tranche issued qualifies for recognition as Tier 2 capital for the purpose of capital adequacy ratio computation.

Other than as disclosed above, there were no new shares and debentures, share buy-backs, share cancellations, shares held as treasury shares nor resale of treasury shares by the Group and the Company during the financial quarter and period.

## A7. DIVIDENDS PAID

During the financial period:

- (a) a final cash dividend of 10.5% for the financial year ended 31 March 2016 amounting to approximately RM316,489,420 was paid on 9 September 2016 to shareholders whose names appear in the record of Depositors on 26 August 2016.
- (b) an interim cash dividend of 5.0% for the financial year ending 31 March 2017 amounting to approximately RM150,709,243 was paid on 21 December 2016 to shareholders whose name appear in the record of Depositors on 8 December 2016.

## A8. FINANCIAL ASSETS HELD-FOR-TRADING

|                                      | Grou               | р                  |
|--------------------------------------|--------------------|--------------------|
|                                      | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| At Fair Value                        |                    |                    |
| Money Market Instruments:            |                    |                    |
| Treasury Bills                       | 545,471            | =                  |
| Islamic Treasury Bills               | 285,068            | =                  |
| Malaysian Government Securities      | 1,047,239          | 287,528            |
| Government Investment Issues         | 1,076,529          | 382,004            |
| Foreign Government Investment Issues | 36,007             | -                  |
| Cagamas bonds                        | -                  | 113,352            |
| Bank Negara Monetary Notes           | 33,708             | -                  |
|                                      | 3,024,022          | 782,884            |
| Quoted Securities:                   |                    |                    |
| In Malaysia:                         |                    |                    |
| Shares                               | 65,756             | 67,560             |
| Unit trusts                          | 58,314             | 131,961            |
| Warrants                             | <del>-</del>       | 80                 |
| Corporate bonds and sukuk            | 38,088             | 38,962             |
| Outside Malaysia:                    |                    |                    |
| Shares                               | 109,239            | 102,101            |
|                                      | 271,397            | 340,664            |
| Unquoted Securities:                 |                    |                    |
| In Malaysia:                         |                    |                    |
| Corporate bonds and sukuk            | 3,466,329          | 3,760,660          |
| Outside Malaysia:                    |                    |                    |
| Corporate bonds                      | 9,991              | 36,410             |
| ·                                    | 3,476,320          | 3,797,070          |
|                                      |                    |                    |
| Total                                | 6,771,739          | 4,920,618          |

## A9. FINANCIAL INVESTMENTS AVAILABLE-FOR-SALE

|   | Group              |                    | Compa              | Company            |  |  |
|---|--------------------|--------------------|--------------------|--------------------|--|--|
|   | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |  |  |
| At Fair Value                             |                    |                    |                    |                    |  |  |
| Money Market Instruments:                 |                    |                    |                    |                    |  |  |
| Malaysian Government Securities           | 566,628            | 384,777            | -                  | -                  |  |  |
| Government Investment Issues              | 986,315            | 1,048,494          | -                  | -                  |  |  |
| Negotiable instruments of deposits        | 999,089            | 2,049,644          | -                  | -                  |  |  |
| Islamic negotiable instruments of deposit | 786,387            | 1,984,616          | -                  | -                  |  |  |
| Islamic Treasury Bills                    | -                  | 28,723             | -                  | -                  |  |  |
|   | 3,338,419          | 5,496,254          | -                  | -                  |  |  |
| Quoted Securities:                        |                    |                    |                    |                    |  |  |
| In Malaysia:                              |                    |                    |                    |                    |  |  |
| Shares                                    | 45,533             | 50,776             | -                  | -                  |  |  |
| Unit trusts                               | 1,016,560          | 1,041,844          | 137,141            | 121,860            |  |  |
| Outside Malaysia:                         |                    |                    |                    |                    |  |  |
| Shares                                    | 47                 | 5,148              | =                  | -                  |  |  |
|   | 1,062,140          | 1,097,768          | 137,141            | 121,860            |  |  |
| Unquoted Securities:                      |                    |                    |                    |                    |  |  |
| In Malaysia:                              |                    |                    |                    |                    |  |  |
| Unit trusts                               | 1,430              | 33,725             | -                  | -                  |  |  |
| Corporate bonds and sukuk                 | 4,775,398          | 4,620,364          | -                  | -                  |  |  |
| Outside Malaysia:                         |                    |                    |                    |                    |  |  |
| Corporate bonds and sukuk                 | 213,261            | 312,739            | <u>-</u>           |                    |  |  |
|   | 4,990,089          | 4,966,828          |                    | <u> </u>           |  |  |
| At Cost                                   |                    |                    |                    |                    |  |  |
| Unquoted Securities:                      |                    |                    |                    |                    |  |  |
| In Malaysia:                              |                    |                    |                    |                    |  |  |
| Shares                                    | 99,489             | 119,489            | -                  | -                  |  |  |
| Outside Malaysia:                         |                    |                    |                    |                    |  |  |
| Shares                                    | 192                | 181                | -                  | -                  |  |  |
|   | 99,681             | 119,670            | -                  | -                  |  |  |
| Total                                     | 9,490,329          | 11,680,520         | 137,141            | 121,860            |  |  |
|   |                    |                    |                    |                    |  |  |

Previously, the Group had reclassified securities amounting to RM69.8 million out of the available-for-sale category to the loans and receivables category as the Group has the intention to hold the securities until maturity.

As at 31 December 2016, the fair value gain that would have been recognised in other comprehensive income for the current period if the securities had not been reclassified amounted to RM3,630,000 (31 March 2016: RM4,607,000).

## A10. FINANCIAL INVESTMENTS HELD-TO-MATURITY

|                                     | Group              |                    | Company            |                    |
|-------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                     | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| At Amortised Cost                   |                    |                    |                    |                    |
| Money Market Instruments:           |                    |                    |                    |                    |
| Foreign Treasury Bills              | -                  | 780,153            | =                  | =                  |
| Islamic Treasury Bills              | 29,296             | -                  | -                  | -                  |
| Unquoted Securities:                |                    |                    |                    |                    |
| In Malaysia:                        |                    |                    |                    |                    |
| Corporate Bonds and sukuk           | 3,423,057          | 3,390,349          | 10,000             | <u>-</u>           |
|                                     | 3,452,353          | 4,170,502          | 10,000             | -                  |
| Less: Accumulated impairment losses | (3,008)            | (3,008)            | =                  | =                  |
| Total                               | 3,449,345          | 4,167,494          | 10,000             | -                  |
|                                     |                    |                    |                    | _                  |

## A11. LOANS, ADVANCES AND FINANCING

|  | Group              |                    |
|--|--------------------|--------------------|
|  | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| At Amortised Cost:   |                    |                    |
| Loans, advances and financing:                             |                    |                    |
| Term loans   | 23,043,138         | 23,516,466         |
| Revolving credit   | 13,482,281         | 12,705,796         |
| Housing loans/financing                                    | 20,859,560         | 17,834,206         |
| Hire-purchase receivables                                  | 20,716,963         | 22,289,047         |
| Credit card receivables                                    | 1,653,727          | 1,565,150          |
| Overdraft  | 3,471,249          | 3,362,823          |
| Claims on customers under acceptance credits               | 4,060,658          | 4,068,149          |
| Trust receipts   | 1,603,496          | 1,266,807          |
| Bills receivables  | 1,467,861          | 948,127            |
| Staff loans  | 112,280            | 117,824            |
| Others   | 225,069            | 217,878            |
| Gross loans, advances and financing                        | 90,696,282         | 87,892,273         |
| Allowance for impairment on loans, advances and financing: |                    |                    |
| Individual allowance                                       | (145,827)          | (317,269)          |
| Collective allowance                                       | (1,025,246)        | (1,061,750)        |
|  | (1,171,073)        | (1,379,019)        |
| Net loans, advances and financing                          | 89,525,209         | 86,513,254         |

## A11. LOANS, ADVANCES AND FINANCING (CONT'D.)

(a) Gross loans, advances and financing analysed by type of customer are as follows:

|  | Grou       | Group      |  |  |
|--|------------|------------|--|--|
|  | 31.12.16   | 31.03.16   |  |  |
|  | RM'000     | RM'000     |  |  |
| Domestic banking institutions            | 208,431    | 160,533    |  |  |
| Domestic non-bank financial institutions | 3,107,406  | 2,136,480  |  |  |
| Domestic business enterprises:           |            |            |  |  |
| Small and medium enterprises             | 13,754,366 | 12,433,469 |  |  |
| Others                                   | 24,171,798 | 25,353,208 |  |  |
| Government and statutory bodies          | 931,780    | 937,533    |  |  |
| Individuals                              | 47,100,729 | 45,384,258 |  |  |
| Other domestic entities                  | 118,486    | 152,388    |  |  |
| Foreign individuals and entities         | 1,303,286  | 1,334,404  |  |  |
|  | 90,696,282 | 87,892,273 |  |  |

(b) Gross loans, advances and financing analysed by geographical distribution are as follows:

|                  | Gro                | Group              |  |  |
|------------------|--------------------|--------------------|--|--|
|                  | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |  |  |
| In Malaysia      | 90,166,622         | 87,257,253         |  |  |
| Outside Malaysia | 529,660            | 635,020            |  |  |
|                  | 90,696,282         | 87,892,273         |  |  |

(c) Gross loans, advances and financing analysed by interest rate/rate of return sensitivity are as follows:

|   | Grou       | Group      |  |  |
|---|------------|------------|--|--|
|   | 31.12.16   | 31.03.16   |  |  |
|   | RM'000     | RM'000     |  |  |
| Fixed rate:                               |            |            |  |  |
| Housing loans/financing                   | 540,062    | 581,597    |  |  |
| Hire purchase receivables                 | 19,193,062 | 20,842,691 |  |  |
| Other loans/financing                     | 9,643,565  | 9,312,703  |  |  |
|   | 29,376,689 | 30,736,991 |  |  |
| Variable rate:                            |            |            |  |  |
| Base rate and lending/financing rate plus | 32,754,399 | 29,915,438 |  |  |
| Cost plus                                 | 25,176,989 | 24,467,953 |  |  |
| Other variable rates                      | 3,388,205  | 2,771,891  |  |  |
|   | 61,319,593 | 57,155,282 |  |  |
|   | 90,696,282 | 87,892,273 |  |  |
|   |            |            |  |  |

## A11. LOANS, ADVANCES AND FINANCING (CONT'D.)

(d) Gross loans, advances and financing analysed by sector are as follows:

|   | Grou       | ap         |
|---|------------|------------|
|   | 31.12.16   | 31.03.16   |
|   | RM'000     | RM'000     |
| Agriculture   | 3,844,136  | 4,127,749  |
| Mining and quarrying                                  | 3,011,766  | 2,994,710  |
| Manufacturing   | 8,948,012  | 9,002,061  |
| Electricity, gas and water                            | 432,436    | 496,654    |
| Construction  | 4,067,157  | 4,148,298  |
| Wholesale and retail trade and hotels and restaurants | 4,832,943  | 4,348,936  |
| Transport, storage and communication                  | 2,150,862  | 1,791,661  |
| Finance and insurance                                 | 3,315,837  | 2,336,283  |
| Real estate   | 8,161,188  | 8,761,700  |
| Business activities                                   | 1,535,144  | 1,285,646  |
| Education and health                                  | 2,144,540  | 2,102,987  |
| Household of which:                                   | 47,854,600 | 46,062,330 |
| Purchase of residential properties                    | 20,578,822 | 17,636,684 |
| Purchase of transport vehicles                        | 19,790,954 | 21,231,382 |
| Others  | 7,484,824  | 7,194,264  |
| Others  | 397,661    | 433,258    |
|   | 90,696,282 | 87,892,273 |
|   |            |            |

(e) Gross loans, advances and financing analysed by residual contractual maturity are as follows:

|                                | Grou               | Group              |  |  |
|--------------------------------|--------------------|--------------------|--|--|
|                                | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |  |  |
| Maturing within one year       | 26,966,622         | 24,074,634         |  |  |
| Over one year to three years   | 7,344,861          | 10,009,904         |  |  |
| Over three years to five years | 13,985,938         | 13,085,051         |  |  |
| Over five years                | 42,398,861         | 40,722,684         |  |  |
|                                | 90,696,282         | 87,892,273         |  |  |

(f) Movements in impaired loans, advances and financing are as follows:

|  | Group              |                    |
|--|--------------------|--------------------|
|  | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| Gross  |                    |                    |
| Balance at beginning of the financial year   | 1,700,855          | 1,572,730          |
| Impaired during the financial period/year  | 717,647            | 1,417,669          |
| Reclassified as non-impaired   | (102,446)          | (75,246)           |
| Recoveries   | (380,907)          | (549,849)          |
| Amount written off   | (557,142)          | (664,449)          |
| Foreign exchange differences   | 15,173             | -                  |
| Balance at end of the financial period/year  | 1,393,180          | 1,700,855          |
| Gross impaired loans, advances and financing as % of gross loans, advances and financing | 1.54%              | 1.94%              |
| auvances and imancing  | 1.34%              | 1.94%              |
| Loan loss coverage   | 84.06%             | 81.08%             |

## A11. LOANS, ADVANCES AND FINANCING (CONT'D.)

(g) Impaired loans, advances and financing analysed by geographical distribution are as follows:

|                  | Gro                | Group              |  |  |
|------------------|--------------------|--------------------|--|--|
|                  | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |  |  |
| In Malaysia      | 1,283,078          | 1,599,569          |  |  |
| Outside Malaysia | 110,102            | 101,286            |  |  |
|                  | 1,393,180          | 1,700,855          |  |  |

(h) Impaired loans, advances and financing analysed by sector are as follows:

|   | Gr        | oup       |
|---|-----------|-----------|
|   | 31.12.16  | 31.03.16  |
|   | RM'000    | RM'000    |
| Agriculture   | 1,219     | 2,422     |
| Mining and quarrying                                  | 117,585   | 88,437    |
| Manufacturing   | 30,297    | 185,051   |
| Electricity, gas and water                            | 8,022     | 16,498    |
| Construction  | 21,854    | 50,433    |
| Wholesale and retail trade and hotels and restaurants | 41,858    | 33,682    |
| Transport, storage and communication                  | 10,723    | 25,270    |
| Finance and insurance                                 | 164       | 477       |
| Real estate   | 473,907   | 571,936   |
| Business activities                                   | 13,506    | 10,751    |
| Education and health                                  | 6,681     | 7,043     |
| Household of which:                                   | 657,640   | 701,960   |
| Purchase of residential properties                    | 320,971   | 326,824   |
| Purchase of transport vehicles                        | 220,930   | 268,258   |
| Others  | 115,739   | 106,878   |
| Others  | 9,724     | 6,895     |
|   | 1,393,180 | 1,700,855 |
|   |           |           |

(i) Movements in allowances for impaired loans, advances and financing are as follows:

|  | Group     |           |
|--|-----------|-----------|
|  | 31.12.16  | 31.03.16  |
|  | RM'000    | RM'000    |
| Individual allowance   |           |           |
| Balance at beginning of the financial year                       | 317,269   | 235,823   |
| Allowance made during the financial period/year, net             | 7,068     | 138,929   |
| Amount written off   | (180,507) | (57,483)  |
| Foreign exchange differences                                     | 1,997     | =         |
| Balance at end of the financial period/year                      | 145,827   | 317,269   |
| Collective allowance   |           |           |
| Balance at beginning of the financial year                       | 1,061,750 | 1,413,424 |
| Allowance made during the financial period/year, net             | 310,735   | 264,121   |
| Amount written off   | (349,959) | (617,070) |
| Foreign exchange differences                                     | 2,720     | 1,275     |
| Balance at end of the financial period/year                      | 1,025,246 | 1,061,750 |
| Collective allowance and Regulatory reserve as % of gross loans, |           |           |
| advances and financing less individual allowance                 | 1.21%     | 1.22%     |

#### A12. STATUTORY DEPOSITS WITH BANK NEGARA MALAYSIA

The non-interest/profit bearing statutory deposits are maintained with Bank Negara Malaysia in compliance with Section 26(2)(c) of the Central Bank of Malaysia Act 2009, the amounts of which are determined as set percentages of total eligible liabilities.

## A13. OTHER ASSETS

|  | Group              |                    | Company            |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| Trade receivables                              | 321,678            | 604,589            | -                  | -                  |
| Other receivables, deposits and prepayments    | 808,634            | 662,685            | 4,066              | 2,873              |
| Interest receivable                            | 255,925            | 283,151            | 68                 | 12                 |
| Fee receivable                                 | 32,939             | 36,114             | -                  | -                  |
| Amount due from originators                    | 285,245            | 432,594            | =                  | =                  |
| Amount due from agents, brokers and reinsurers | 64,983             | 26,443             | =                  | =                  |
| Foreclosed properties                          | 52,461             | 52,808             | -                  | -                  |
| Tax recoverable (Note 1)                       | 512,819            | 467,857            | 1,003              | 831                |
| Collateral pledged for derivative transactions | 622,170            | 670,715            | -                  | -                  |
|  | 2,956,854          | 3,236,956          | 5,137              | 3,716              |
| Allowance for impairment                       | (58,293)           | (57,848)           | =                  | =                  |
|  | 2,898,561          | 3,179,108          | 5,137              | 3,716              |

Amount due from originators represents housing loans and personal loans/financing acquired from originators for onward sale to Cagamas Berhad with recourse.

#### Note 1 (Group)

In financial year ended 31 March 2015, the Inland Revenue Board ("IRB") had issued notice of income tax assessments for the year of assessment 2008 and 2009 to AmBank. AmBank had appealed against the said notices by filing an application to the High Court for judicial review of the notice of assessment for the year of assessment 2008 and to the Special Commissioners of Income Tax for the notice of assessment for the year of assessment 2009. Included in the tax recoverable is the tax paid of approximately RM203,500,700 as the Group is of the opinion that it has strong grounds to succeed in its appeals. AmBank was successful in its appeals for the majority of the tax matters under dispute and had received Notice of Reduced Assessment for year of assessment 2008 from the IRB. AmBank's application to the special commissioners of Income Tax for the notice of assessment for the year of assessment 2009 is still pending and awaiting for court hearing.

#### A14. REINSURANCE ASSETS AND OTHER INSURANCE RECEIVABLES

|      |  |      | Group              | 1                  |
|------|--|------|--------------------|--------------------|
|      |  | Note | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| Rein | surance assets from general insurance business                 |      | 351,795            | 423,931            |
| Othe | er insurance receivables                                       | (i)  | 71,168             | 89,624             |
|      |  |      | 422,963            | 513,555            |
| (i)  | Other insurance receivables                                    |      |                    |                    |
|      | Due premiums including agents/brokers and co-insurers balances |      | 85,717             | 85,967             |
|      | Amount owing by reinsurance and cedants                        |      | 18,480             | 20,719             |
|      | Reinsurance deposit  |      | -                  | 16,815             |
|      | Allowance for impairment                                       |      | (33,029)           | (33,877)           |
|      |  |      | 71,168             | 89,624             |
|      |  |      |                    |                    |

## A15. DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

|                              | Group              | Group              |  |  |
|------------------------------|--------------------|--------------------|--|--|
|                              | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |  |  |
| Licensed banks               | 1,460,001          | 334,831            |  |  |
| Bank Negara Malaysia         | 44,343             | 44,411             |  |  |
| Other financial institutions | 1,544,096          | 1,364,527          |  |  |
|                              | 3,048,440          | 1,743,769          |  |  |
|                              |                    |                    |  |  |

## A16. DEPOSITS FROM CUSTOMERS

|   | Group      |            |
|---|------------|------------|
|   | 31.12.16   | 31.03.16   |
|   | RM'000     | RM'000     |
| Demand deposits   | 13,252,949 | 13,448,089 |
| Savings deposits  | 5,442,275  | 5,268,017  |
| Term/Investment deposits  | 67,973,033 | 71,635,826 |
| Negotiable instruments of deposits                              | 255        | 6,644      |
|   | 86,668,512 | 90,358,576 |
| The deposits are sourced from the following types of customers: |            |            |
| Government and statutory bodies                                 | 8,198,907  | 11,335,303 |
| Business enterprises  | 42,214,381 | 40,455,179 |
| Individuals   | 32,899,333 | 34,889,340 |
| Others  | 3,355,891  | 3,678,754  |
|   | 86,668,512 | 90,358,576 |

## A17. OTHER LIABILITIES

|   | Group     |           | Company  |          |
|---|-----------|-----------|----------|----------|
|   | 31.12.16  | 31.03.16  | 31.12.16 | 31.03.16 |
|   | RM'000    | RM'000    | RM'000   | RM'000   |
| Trade payables                                  | 357,910   | 698,583   | -        | -        |
| Other payables and accruals                     | 1,498,578 | 1,568,877 | 20,395   | 21,427   |
| Interest payable on deposits and borrowings     | 808,011   | 933,303   | 18,102   | 6,878    |
| Lease deposits and advance rental               | 10,684    | 10,146    | -        | =        |
| Provision for commitments and contingencies     | 68,254    | 116,161   | -        | -        |
| Amount due to subsidiaries                      | -         | -         | 4,521    | 8,954    |
| Provision for taxation                          | 41,005    | 13,843    | -        | -        |
| Collateral received for derivative transactions | 247,815   | 469,030   | -        | =        |
|   | 3,032,257 | 3,809,943 | 43,018   | 37,259   |

## A18. INSURANCE CONTRACT LIABILITIES AND OTHER INSURANCE PAYABLES

| C | roi | ın |
|---|-----|----|
| u | IOL | ıD |

| Gro  | up                                      | Note                                    | 31.12.16<br>RM'000                          | 31.03.16<br>RM'000                    |
|------|---|---|---|---------------------------------------|
| Insu | urance contract liabilities             | (i)                                     | 2,546,609                                   | 2,643,896                             |
| Oth  | er insurance payables                   | (ii)                                    | 77,137                                      | 117,564                               |
|      |   |   | 2,623,746                                   | 2,761,460                             |
| (i)  | Insurance contract liabilities          |   |   |                                       |
|      |   | Gross contract                          | 31.12.16<br>Reinsurance                     | Net contract                          |
|      |   | liabilities                             | assets                                      | liabilities                           |
|      |   | RM'000                                  | RM'000                                      | RM'000                                |
|      | General insurance business              | 2,546,609                               | (351,795)                                   | 2,194,814                             |
|      |   | Gross contract<br>liabilities<br>RM'000 | 31.03.16<br>Reinsurance<br>assets<br>RM'000 | Net contract<br>liabilities<br>RM'000 |
|      | General insurance business              | 2,643,896                               | (423,931)                                   | 2,219,965                             |
| (ii) | Other insurance payables                |   | 31.12.16<br>RM'000                          | 31.03.16<br>RM'000                    |
|      | Amount due to agents and intermediaries |   | 29,987                                      | 25,270                                |
|      | Amounts due to reinsurers and cedants   |   | 47,150                                      | 92,294                                |
|      |   |   | 77,137                                      | 117,564                               |

## A19. INTEREST INCOME

|   | Individual Quarter |           | Cumulative | Quarter   |
|---|--------------------|-----------|------------|-----------|
|   | 31.12.16           | 31.12.15  | 31.12.16   | 31.12.15  |
| Group   | RM'000             | RM'000    | RM'000     | RM'000    |
| Short-term funds and deposits and placements with |                    |           |            |           |
| banks and other financial institutions            | 19,808             | 58,898    | 69,164     | 151,169   |
| Financial assets held-for-trading                 | 55,741             | 47,699    | 163,513    | 138,134   |
| Financial investments available-for-sale          | 65,736             | 64,334    | 209,587    | 200,475   |
| Financial investments held-to-maturity            | 21,573             | 23,623    | 64,449     | 65,884    |
| Loans and advances                                | 815,121            | 820,379   | 2,419,570  | 2,480,169 |
| Impaired loans and advances                       | 1,850              | 2,016     | 5,664      | 6,640     |
| Others  | 15,690             | 17,275    | 42,526     | 43,745    |
| -<br>-  | 995,519            | 1,034,224 | 2,974,473  | 3,086,216 |
| Company   |                    |           |            |           |
| Short-term funds and deposits and placements with |                    |           |            |           |
| banks and other financial institutions            | 312                | 144       | 856        | 1,120     |
| Financial investments held-to-maturity            | 3                  | -         | 3          | -         |
| ·   | 315                | 144       | 859        | 1,120     |

## A20. INTEREST EXPENSE

|   | Individual Quarter |                    | Cumulative         | Quarter            |
|---|--------------------|--------------------|--------------------|--------------------|
|   | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 |
| Group   |                    |                    |                    |                    |
| Deposits from customers                             | 453,834            | 483,035            | 1,381,231          | 1,414,946          |
| Deposit and placements of banks and other           |                    |                    |                    |                    |
| financial institutions                              | 10,108             | 14,859             | 26,802             | 28,220             |
| Senior notes  | 49,385             | 51,576             | 144,479            | 153,657            |
| Credit-Linked Notes                                 | 1,854              | 4,002              | 7,656              | 11,990             |
| Recourse obligation on loans sold to Cagamas Berhad | 27,060             | 23,574             | 80,927             | 43,945             |
| Term loans and revolving credit                     | 10,360             | 8,750              | 29,219             | 24,238             |
| Subordinated bonds and notes                        | 5,259              | 5,280              | 15,737             | 15,782             |
| Medium term notes                                   | 17,416             | 17,416             | 52,058             | 52,058             |
| Tier 1 capital securities                           | 21,427             | 27,153             | 64,050             | 80,189             |
| Others  | 4,082              | 3,779              | 11,945             | 11,084             |
| _   | 600,785            | 639,424            | 1,814,104          | 1,836,109          |
| Company   |                    |                    |                    |                    |
| Senior notes  | 11,091             | 11,091             | 33,151             | 33,151             |
| Term loans and revolving credit                     | 2,633              | 3,069              | 8,684              | 9,100              |
| Subordinated notes                                  | 3                  | -                  | 3                  | -                  |
|   | 13,727             | 14,160             | 41,838             | 42,251             |
| -   |                    |                    |                    |                    |

## A21. NET INCOME FROM INSURANCE BUSINESS

| Note   31,12,16   RM'000   RM'0000   RM'000   RM'0000   RM'0000   RM'0000   RM'0000   RM'0000   RM'0000   RM'0000   RM'0000   R   |       |  |      | Individual Quarter |          | <b>Cumulative Quarter</b> |           |
|--|-------|--|------|--------------------|----------|---------------------------|-----------|
| Income from insurance business: (a)   Premium income from general insurance   Sa64,021   354,126   1,081,664   1,093,417   364,021   354,126   1,081,664   1,093,417   1,093   |       |  | Note |                    | -        |                           |           |
| Premium income from general insurance business   364,021   354,126   1,081,664   1,093,417   364,021   354,126   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664   1,081,664   1,093,417   1,081,664   1,081,664   1,093,417   1,081,664   1,081,664   1,093,417   1,081,664   1,093,417   1,081,664     | Grou  | р                                      |      |                    |          |                           |           |
| Insurance claims and commissions: (b)   Insurance commission   37,169   37,301   109,693   102,657   General insurance claims   243,551   235,832   662,329   699,548   280,720   273,133   772,022   802,205  |       |  | (a)  |                    |          |                           |           |
| Insurance claims and commissions: (b)  | t     | pusiness                               |      | 364,021            | 354,126  | 1,081,664                 | 1,093,417 |
| Insurance commission ¹ General insurance claims         37,169 243,551 235,832 25,832 662,329 699,548 280,720         109,693 280,720 273,133 772,022 802,205           Total income from insurance business, net         83,301 80,993 309,642 291,212           (a) Income from insurance business Gross Premium - insurance contract - change in unearned premium provision 10,100 8,797 22,498 52,402 397,884 387,145 1,178,941 1,194,637         1,156,443 1,142,235 1,178,941 1,194,637           Premium ceded - insurance contract - change in unearned premium provision (248) (3,679) (65) (9,740) (97,212) (91,480) (97,240) (97,277) (101,220) (33,863) (33,019) (97,277) (101,220) (364,021 354,126 1,081,664 1,093,417)           (b) Insurance claims - gross benefits and claims paid - claims ceded to reinsurers - change in contract liabilities - insurance contract - change in contract liabilities - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract - insurance contract - change in contract liabilities - contract - contract liabilities - contract - change in contract liabilities - contract - contract liabilities - contract liabilities - contract - contract liabilities  |       |  |      | 364,021            | 354,126  | 1,081,664                 | 1,093,417 |
| General insurance claims         243,551 (235,832) (273,133)         662,329 (699,548)         699,548 (280,720)           Total income from insurance business, net         83,301 (80,993)         309,642 (291,212)         291,212           (a) Income from insurance business Gross Premium - insurance contract (180,000)         387,784 (180,000)         378,348 (1,156,443)         1,142,235 (190,000)           - change in unearned premium provision (10,100)         8,797 (22,498)         52,402 (293,000)         22,498 (293,000)         52,402 (293,000)           Premium ceded (180,000)         10,100 (293,000)         (37,212) (91,480)         (97,212) (91,480)           - change in unearned premium provision (248) (33,679) (65) (9,740)         (33,63) (33,019) (97,277) (101,220)           (33,863) (33,019) (97,277) (101,220)         364,021 (35,84) (36,79) (97,277) (101,220)           (b) Insurance claims (180,000)         252,894 (222,490) (222,490) (233,84) (222,490) (233,84)   | Insur | ance claims and commissions:           | (b)  |                    |          |                           |           |
| Total income from insurance business, net   83,301   80,993   309,642   291,212  | Ins   | urance commission 1                    |      | 37,169             | 37,301   | 109,693                   | 102,657   |
| Total income from insurance business, net  (a) Income from insurance business Gross Premium - insurance contract - change in unearned premium provision  (33,615) - change in unearned premium provision - change in unearned premium provision  (33,615) (29,340) (97,212) (91,480) - change in unearned premium provision (248) (33,679) (65) (97,40) (33,863) (33,019) (97,277) (101,220) (364,021) (354,126) - claims ceded to reinsurers - claims ceded to reinsurers - change in contract liabilities ceded to reinsurers - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract - 5,014 - 15,114 - 72,072 - 3,946  | Ge    | neral insurance claims                 |      | 243,551            | 235,832  | 662,329                   | 699,548   |
| (a) Income from insurance business Gross Premium - insurance contract - change in unearned premium provision  Premium ceded - insurance contract - change in unearned premium provision  10,100 8,797 22,498 52,402 397,884 387,145 1,178,941 1,194,637  Premium ceded - insurance contract - change in unearned premium provision  (33,615) (29,340) (97,212) (91,480) - change in unearned premium provision  (248) (3,679) (65) (97,40) (33,863) (33,019) (97,277) (101,220) 364,021 354,126 1,081,664 1,093,417  (b) Insurance claims - gross benefits and claims paid - claims ceded to reinsurers - change in contract liabilities - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract - f,922 10,104 72,072 3,946  |       |  |      | 280,720            | 273,133  | 772,022                   | 802,205   |
| Gross Premium - insurance contract - change in unearned premium provision  Premium ceded - insurance contract - change in unearned premium provision  Organical premium ceded - insurance contract - change in unearned premium provision  Organical pre | Total | income from insurance business, net    |      | 83,301             | 80,993   | 309,642                   | 291,212   |
| - change in unearned premium provision 10,100 8,797 22,498 52,402  Premium ceded - insurance contract (33,615) (29,340) (97,212) (91,480) - change in unearned premium provision (248) (3,679) (65) (9,740)  (33,863) (33,019) (97,277) (101,220)  (34,021 354,126 1,081,664 1,093,417)  (b) Insurance claims - gross benefits and claims paid 252,894 222,490 828,134 653,005 - claims ceded to reinsurers (21,279) (11,876) (163,086) (57,701) - change in contract liabilities - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract  5,014 15,114 72,072 3,946  | (a)   |  |      |                    |          |                           |           |
| Premium ceded - insurance contract - change in unearned premium provision  (b) Insurance claims - gross benefits and claims paid - claims ceded to reinsurers - change in contract liabilities ceded to reinsurers - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract - insurance contra |       | - insurance contract                   |      | 387,784            | 378,348  | 1,156,443                 | 1,142,235 |
| Premium ceded - insurance contract - change in unearned premium provision  (248) (33,615) (29,340) (97,212) (91,480) (65) (9,740) (33,863) (33,019) (97,277) (101,220) (348) (33,019) (97,277) (101,220) (101, |       | - change in unearned premium provision |      | 10,100             | 8,797    | 22,498                    | 52,402    |
| - insurance contract - change in unearned premium provision  (248) (3,679) (65) (9,740) (33,863) (33,019) (97,277) (101,220) (348) (33,019) (97,277) (101,220) (101,22 |       |  |      | 397,884            | 387,145  | 1,178,941                 | 1,194,637 |
| - change in unearned premium provision (248) (3,679) (65) (9,740) (33,863) (33,019) (97,277) (101,220) (364,021) (354,126) (1,081,664) (1,093,417) (101,220) |       | Premium ceded                          |      |                    |          |                           |           |
| (b) Insurance claims - gross benefits and claims paid - claims ceded to reinsurers - change in contract liabilities ceded to reinsurers - insurance contract - insurance contract - insurance contract  (33,863) (33,019) (97,277) (101,220) (33,863) (33,019) (97,277) (101,220) (101,220) (21,279) (21,279) (22,490) (22,490) (22,490) (21,279 |       | - insurance contract                   |      | (33,615)           | (29,340) | (97,212)                  | (91,480)  |
| (b) Insurance claims - gross benefits and claims paid 252,894 222,490 828,134 653,005 - claims ceded to reinsurers (21,279) (11,876) (163,086) (57,701) - change in contract liabilities - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract 5,014 15,114 72,072 3,946  |       | - change in unearned premium provision |      |                    | (3,679)  |                           | (9,740)   |
| (b) Insurance claims - gross benefits and claims paid 252,894 222,490 828,134 653,005 - claims ceded to reinsurers (21,279) (11,876) (163,086) (57,701) - change in contract liabilities - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract 5,014 15,114 72,072 3,946  |       |  |      |                    | (33,019) | (97,277)                  | (101,220) |
| - gross benefits and claims paid 252,894 222,490 828,134 653,005 - claims ceded to reinsurers (21,279) (11,876) (163,086) (57,701) - change in contract liabilities - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract   |       |  |      | 364,021            | 354,126  | 1,081,664                 | 1,093,417 |
| - gross benefits and claims paid 252,894 222,490 828,134 653,005 - claims ceded to reinsurers (21,279) (11,876) (163,086) (57,701) - change in contract liabilities - insurance contract - change in contract liabilities ceded to reinsurers - insurance contract   | (b)   | Insurance claims                       |      |                    |          |                           |           |
| - change in contract liabilities - insurance contract 6,922 10,104 (74,791) 100,298 - change in contract liabilities ceded to reinsurers - insurance contract 5,014 15,114 72,072 3,946  | ` ,   | - gross benefits and claims paid       |      | 252,894            | 222,490  | 828,134                   | 653,005   |
| - change in contract liabilities ceded to reinsurers - insurance contract 5,014 15,114 72,072 3,946  |       | - claims ceded to reinsurers           |      | (21,279)           | (11,876) | (163,086)                 | (57,701)  |
| - insurance contract 5,014 15,114 72,072 3,946   |       | •                                      |      | 6,922              | 10,104   | (74,791)                  | 100,298   |
|  |       | •                                      |      | 5,014              | 15,114   | 72,072                    | 3,946     |
| 210,001 200,000 000,000  |       |  |      | 243,551            | 235,832  | 662,329                   | 699,548   |

Net of bancassurance commission paid/payable to subsidiaries of the Group of RM10,925,000 (31 December 2015: RM11,792,000) eliminated upon consolidation.

#### A22. OTHER OPERATING INCOME

|  | Individual Q | uarter   | Cumulative ( | Quarter  |
|--|--------------|----------|--------------|----------|
|  | 31.12.16     | 31.12.15 | 31.12.16     | 31.12.15 |
|  | RM'000       | RM'000   | RM'000       | RM'000   |
| Group  |              |          |              |          |
| Fee and commission income:                         |              |          |              |          |
| Fees on loans and securities                       | 52,190       | 33,646   | 136,818      | 106,555  |
| Corporate advisory                                 | 3,485        | 4,570    | 7,590        | 13,360   |
| Guarantee fees                                     | 16,620       | 13,970   | 47,065       | 41,055   |
| Underwriting commission                            | 267          | 863      | 3,334        | 3,137    |
| Portfolio management fees                          | 8,934        | 8,956    | 25,432       | 26,868   |
| Unit trust management fees                         | 26,171       | 26,388   | 70,943       | 76,666   |
| Property trust management fees                     | 1,833        | 1,524    | 5,459        | 4,542    |
| Brokerage fees and commission                      | 9,117        | 13,331   | 29,584       | 40,177   |
| Bancassurance commission                           | 4,410        | 3,922    | 10,456       | 10,617   |
| Wealth management fees                             | 5,356        | 7,758    | 22,387       | 20,449   |
| Remittances  | 5,151        | 5,475    | 15,274       | 16,411   |
| Fees, service and commission charges               | 10,936       | 8,409    | 26,294       | 24,326   |
| Other fee and commission income                    | 5,360        | 4,009    | 21,128       | 19,843   |
|  | 149,830      | 132,821  | 421,764      | 404,006  |
|  |              |          |              |          |
| Investment and trading income:                     |              |          |              |          |
| Net gain/(loss) from sale of financial assets      |              |          |              |          |
| held-for-trading                                   | (20,215)     | 2.409    | 85,478       | (7,619)  |
| Net gain/(loss) from sale of financial investments | ( -, -,      | ,        | ,            | ( , ,    |
| available-for-sale                                 | (515)        | 34,381   | 26,458       | 52,426   |
| Net gain on redemption of financial investments    | ,            | •        | •            | ,        |
| held-to-maturity                                   | -            | _        | 47           | _        |
| Net gain/(loss) on revaluation of financial assets |              |          |              |          |
| held-for-trading                                   | (53,486)     | 15,891   | (35,539)     | (19,530) |
| Net foreign exchange gain <sup>1</sup>             | 47,681       | 25,983   | 48,073       | 80,952   |
| Net (loss)/gain on derivatives                     | 22,308       | (25,193) | 34,675       | 39,054   |
| Gain on disposal of equity interests in            | ,            | ( -,,    | , , , ,      | ,        |
| subsidiaries <sup>2</sup>                          | -            | _        | 1,662        | 8,754    |
| Dividend income from:                              |              |          | ,            | -, -     |
| Financial assets held-for-trading                  | 6,003        | 3,463    | 7,017        | 4,876    |
| Financial investments available-for-sale           | 8,104        | 8,348    | 28,260       | 25,707   |
| Others   | (5,347)      | 2,088    | 50           | 202      |
|  | 4,533        | 67,370   | 196,181      | 184,822  |
|  |              |          |              |          |
| Other income:                                      |              |          |              |          |
| Net non-trading foreign exchange loss              | (208)        | (2,921)  | (1,837)      | (2,325)  |
| Net gain/(loss) on disposal of                     |              |          |              |          |
| property and equipment <sup>3</sup>                | 7            | 85       | 11,888       | (906)    |
| Rental income                                      | 1,060        | 914      | 3,447        | 3,001    |
| Profit from sale of goods and services             | 2,481        | 10,425   | 16,329       | 29,009   |
| Others   | 4,289        | 5,083    | 13,464       | 18,187   |
|  | 7,629        | 13,586   | 43,291       | 46,966   |
|  | 161,992      | 213,777  | 661,236      | 635,794  |
|  |              |          |              |          |

<sup>&</sup>lt;sup>1</sup> Foreign exchange gain includes gains and losses from spot and forward contracts and other currency derivatives.

Current period gain of RM1.7 million arose from disposal of subsidiary, MTrustee Berhad ("MTrustee") (formerly known as AmTrustee Berhad). In prior year, the net gain of RM8.7 million was mainly due to additional gain of RM9.0 million arising from adjustment to sales proceeds pursuant to the finalisation of completion audit in connection with disposal of subsidiary, AmFraser Securities Pte Ltd in financial year ended 31 March 2015 and net loss of RM0.3 million related to the disposal of PT. AmCapital Indonesia and its subsidiary.

Included gain of RM11.9 million upon completion of disposal for properties and investment property classified as Assets held for sale as at 31 March 2016 (Note A29).

## A22. OTHER OPERATING INCOME (CONT'D.)

| Individual Quarter |                    | <b>Cumulative Quarter</b>   |   |
|--------------------|--------------------|---|---|
| 31.12.16<br>RM'000 | 31.12.15<br>RM'000 | 31.12.16<br>RM'000  | 31.12.15<br>RM'000  |
|                    |                    |   |   |
|                    |                    |   |   |
| 139                | -                  | 160   | 150   |
| 139                | -                  | 160   | 150   |
|                    |                    |   |   |
| 235,593            | 215,091            | 608,927   | 659,877   |
| 818                | 645                | 2,382   | 2,112   |
| 236,411            | 215,736            | 611,309   | 661,989   |
|                    |                    |   |   |
| -                  | -                  | 15  | -   |
| -                  | =                  | 15  | =   |
| 236,550            | 215,736            | 611,484   | 662,139   |
|                    | 31.12.16<br>RM'000 | 31.12.16<br>RM'000  RM'000  139 - 139 - 139 - 235,593 215,091 818 645 236,411 215,736 | 31.12.16     31.12.15     31.12.16       RM'000     RM'000     RM'000       139     -     160       139     -     160       235,593     215,091     608,927       818     645     2,382       236,411     215,736     611,309       -     -     15       -     -     15       -     -     15       -     -     15 |

## **A23. OTHER OPERATING EXPENSES**

|  | Individual Quarter |          | <b>Cumulative Quarter</b> |           |
|--|--------------------|----------|---------------------------|-----------|
|  | 31.12.16           | 31.12.15 | 31.12.16                  | 31.12.15  |
|  | RM'000             | RM'000   | RM'000                    | RM'000    |
| Group  |                    |          |                           |           |
| Personnel costs:                             |                    |          |                           |           |
| Salaries, allowances and bonuses             | 220,060            | 208,066  | 676,882                   | 612,813   |
| Share/options granted under ESS              |                    |          |                           |           |
| - charge/(writeback)                         | 8,152              | 4,148    | (11,959)                  | 6,157     |
| Contributions to EPF                         | 36,746             | 32,631   | 109,582                   | 97,524    |
| Social security cost                         | 2,015              | 1,626    | 5,811                     | 4,888     |
| Other staff related expenses                 | 27,065             | 32,378   | 82,542                    | 85,692    |
|  | 294,038            | 278,849  | 862,858                   | 807,074   |
| Establishment costs:                         |                    |          |                           |           |
| Depreciation of property and equipment       | 13,926             | 13,639   | 42,489                    | 38,625    |
| Amortisation of intangible assets            | 25,710             | 22,738   | 75,498                    | 66,356    |
| Computerisation costs                        | 40,892             | 48,118   | 137,565                   | 142,746   |
| Rental of premises                           | 26,004             | 27,380   | 81,521                    | 79,633    |
| Cleaning, maintenance and security           | 6,846              | 7,130    | 21,389                    | 24,130    |
| Others                                       | 9,723              | 10,106   | 30,886                    | 30,705    |
|  | 123,101            | 129,111  | 389,348                   | 382,195   |
| Marketing and communication expenses:        |                    |          | <u> </u>                  | _         |
| Sales commission                             | 3,654              | 5,083    | 12,046                    | 10,258    |
| Advertising, promotional and other marketing |                    |          |                           |           |
| activities                                   | 13,910             | 18,643   | 47,477                    | 44,882    |
| Telephone charges                            | 5,416              | 5,865    | 14,390                    | 18,045    |
| Postage                                      | 2,941              | 104      | 9,161                     | 8,492     |
| Travelling and entertainment                 | 3,847              | 4,497    | 11,836                    | 11,999    |
| Others                                       | 3,324              | 5,326    | 13,513                    | 17,810    |
|  | 33,092             | 39,518   | 108,423                   | 111,486   |
| Administration and general expenses:         |                    |          |                           |           |
| Professional services                        | 29,034             | 34,983   | 84,120                    | 92,613    |
| Travelling                                   | 1,710              | 2,250    | 5,445                     | 5,726     |
| Insurance                                    | 968                | 2,743    | 4,394                     | 4,807     |
| Subscriptions and periodicals                | 3,143              | 5,028    | 11,659                    | 12,296    |
| Others <sup>4</sup>                          | 32,567             | 80,914   | 111,150                   | 141,686   |
|  | 67,422             | 125,918  | 216,768                   | 257,128   |
|  | 517,653            | 573,396  | 1,577,397                 | 1,557,883 |
|  | 317,003            | 373,390  | 1,377,397                 | 1,557,883 |

Included for the financial period ended 31 December 2015 of the Group was RM53.7 million administrative monetary penalty imposed by BNM pursuant to section 234 of the Financial Services Act ("FSA") 2013 and section 245 of the IFSA 2013 arising from non-compliance of the Group with certain regulations. The Group had committed to set aside an average of RM25 million per annum for four years for investment in system, infrastructure and training.

## A23. OTHER OPERATING EXPENSES (CONT'D.)

|  | Individual Q | uarter   | Cumulative Quarter |          |  |
|--|--------------|----------|--------------------|----------|--|
|  | 31.12.16     | 31.12.15 | 31.12.16           | 31.12.15 |  |
|  | RM'000       | RM'000   | RM'000             | RM'000   |  |
| Company  |              |          |                    |          |  |
| Personnel costs:                               |              |          |                    |          |  |
| Salaries, allowances and bonuses               | 3,401        | 3,331    | 10,115             | 11,422   |  |
| Shares/options granted under ESS               | 477          | -        | 477                | -        |  |
| Contributions to EPF                           | 460          | 469      | 1,258              | 1,535    |  |
| Social security cost                           | -            | -        | 1                  | -        |  |
| Others   | 202          | 63       | 551                | 351      |  |
|  | 4,540        | 3,863    | 12,402             | 13,308   |  |
| Establishment costs:                           |              |          |                    |          |  |
| Depreciation of property and equipment         | 44           | 43       | 131                | 123      |  |
| Cleaning, maintenance and security             | 1            | 1        | 1                  | 1        |  |
| Others   | 5            | 3        | 14                 | 11       |  |
|  | 50           | 47       | 146                | 135      |  |
| Marketing and communication expenses:          |              |          |                    |          |  |
| Advertising, promotional and other marketing   |              |          |                    |          |  |
| activities                                     | 68           | 261      | 446                | 315      |  |
| Telephone charges                              | 12           | 5        | 49                 | 11       |  |
| Travelling and entertainment                   | 6            | 8        | 93                 | 40       |  |
| Others   | (6)          | 21       | 157                | 182      |  |
|  | 80           | 295      | 745                | 548      |  |
| Administration and general expenses:           |              |          |                    |          |  |
| Professional services                          | (55)         | 1,172    | 1,051              | 2,587    |  |
| Travelling                                     | 120          | 2        | 250                | 17       |  |
| Subscriptions and periodicals                  | 36           | 35       | 40                 | 39       |  |
| Others   | 1,456        | 1,031    | 3,175              | 4,029    |  |
|  | 1,557        | 2,240    | 4,516              | 6,672    |  |
| Service transfer pricing (income)/expense, net | (454)        | 1,245    | (1,725)            | 8,781    |  |
|  | 5,773        | 7,690    | 16,084             | 29,444   |  |

## A24. WRITEBACK FOR IMPAIRMENT ON LOANS, ADVANCES AND FINANCING

|  | Individual Q | uarter    | Cumulative Quarter |           |  |
|--|--------------|-----------|--------------------|-----------|--|
|  | 31.12.16     | 31.12.15  | 31.12.16           | 31.12.15  |  |
|  | RM'000       | RM'000    | RM'000             | RM'000    |  |
| Group  |              |           |                    |           |  |
| Allowance for loans, advances and financing: |              |           |                    |           |  |
| Individual allowance, net                    | 6,691        | 30,363    | 7,068              | 43,912    |  |
| Collective allowance, net                    | 85,422       | 21,574    | 310,735            | 277,539   |  |
| Impaired loans, advances and financing:      |              |           |                    |           |  |
| Recovered, net                               | (170,439)    | (122,010) | (469,334)          | (444,396) |  |
| Recovery from loans sold to Danaharta        | -            | (1,589)   | -                  | (1,589)   |  |
|  | (78,326)     | (71,662)  | (151,531)          | (124,534) |  |

#### A25. BUSINESS SEGMENT ANALYSIS

Segment information is presented in respect of the Group's business segments. The business segment information is prepared based on internal management reports, which are regularly reviewed by the chief operating decision-maker in order to allocate resources to segment and to assess its performance. The Group comprises the following main business segments:

#### (a) Retail Banking

Retail Banking continues to focus on building mass affluent, affluent and small business customers. Retail Banking offers products and financial solutions which includes auto finance, mortgages, personal loans, credit cards, small business loans, priority banking services, wealth management, remittance services and deposits.

#### (b) Wholesale Banking

Wholesale Banking comprises Corporate and Commercial Banking, Markets, Investment Banking and Fund Management.

- (i) Corporate and Commercial Banking offers a full range of products and services of corporate lending, trade finance, offshore banking, and cash management solutions to wholesale banking clients;
- (ii) Global Markets includes proprietary trading as well as providing full range of products and services relating to treasury activities, including foreign exchange, derivatives, fixed income and structured warrants.
- (iii) Investment Banking offers investment banking solutions and services, encompassing capital markets (primary) activities, broking, private banking services, corporate advisory and fund raising services (equity and debt capital);
- (iv) Fund Management comprises the asset and fund management services, offering a variety of investment solutions for various asset classes to retail, corporate and institutional clients.

#### (c) Insurance

Insurance segment offers a broad range of general insurance products, namely motor, personal accident, property and household. It also offers life insurance and takaful products namely wealth protection/savings, health and medical protection and family takaful solutions provided through our joint venture operations.

#### (d) Group Funding and Others

Group Funding and Others comprises activities to maintain the liquidity of the Group as well as support operations of its main business units and non-core operations of the Group.

Notes to the business segment analysis:

- (i) The financial information by geographical segment is not presented as the Group's activities are principally conducted in Malaysia except AmCapital (B) Sdn Bhd, AmSecurities (H.K.) Limited and AmTrade Services Limited, activities of which are principally conducted in Brunei and Hong Kong respectively. These activities are not significant in relation to the Group's activities in Malaysia.
- (ii) Certain comparative figures have been restated to conform with current period's presentation.

## A25. BUSINESS SEGMENT ANALYSIS (CONT'D.)

Group

|  |                             |  | Wholesale             | Banking                         |                              |                         |  |                                 |
|--|-----------------------------|--|-----------------------|---------------------------------|------------------------------|-------------------------|--|---------------------------------|
| For the financial period ended 31.12.16  | Retail<br>Banking<br>RM'000 | Corporate and<br>Commercial<br>Banking<br>RM'000 | Markets<br>RM'000     | Investment<br>Banking<br>RM'000 | Fund<br>Management<br>RM'000 | Insurance<br>RM'000     | Group<br>Funding<br>and Others<br>RM'000 | Total<br>RM'000                 |
| External revenue Revenue from other segments   | 2,146,759<br>(254,188)      | 1,677,946<br>196,779                             | 393,167<br>(212,814)  | 212,193<br>(7,632)              | 96,281                       | 1,234,843               | 379,415<br>277,855                       | 6,140,604                       |
| Total operating revenue  | 1,892,571                   | 1,874,725  | 180,353               | 204,561                         | 96,281                       | 1,234,843               | 657,270                                  | 6,140,604                       |
| Net interest income Other income Gain on disposal of subsidiaries Share in results of associates         | 843,066<br>174,813<br>-     | 566,343<br>144,727<br>-                          | 49,809<br>95,861<br>- | 30,171<br>160,305<br>-          | 1,705<br>94,448<br>-         | 101,324<br>308,884<br>- | 100,442<br>49,210<br>1,662               | 1,692,860<br>1,028,248<br>1,662 |
| and joint ventures Income  | 2,814<br>1,020,693          | 711,070  | 145,670               | 190,476                         | 96,153                       | 27,692<br>437,900       | 5,608<br>156,922                         | 36,114<br>2,758,884             |
| Other operating expenses of which:   | (691,792)                   | (185,483)  | (55,729)              | (96,607)                        | (55,009)                     | (250,180)               | (243,129)                                | (1,577,929)                     |
| Depreciation of property and<br>equipment<br>Amortisation of intangible assets                           | (18,065)<br>(14,945)        | (1,158)<br>(1,723)                               | (608)<br>(4,679)      | (1,179)<br>(689)                | (273)<br>(979)               | (9,897)<br>(6,987)      | (11,416)<br>(46,060)                     | (42,596)<br>(76,062)            |
| Profit/(Loss) before impairment losses (Allowance)/Writeback for impairment losses                       | 328,901                     | 525,587  | 89,941                | 93,869                          | 41,144                       | 187,720                 | (86,207)                                 | 1,180,955                       |
| on loans, advances and financing (Allowance)/Writeback for impairment losses                             | 4,781                       | 93,036   | -                     | 2,310                           | -                            | 167                     | 51,237                                   | 151,531                         |
| on other assets (Allowance)/Writeback of provision for   | (11,427)                    | (592)  | -                     | 1,335                           | -                            | 1,134                   | 180                                      | (9,370)                         |
| commitments and contingencies Other recoveries   | 3,966                       | 16,477<br>12,068                                 | <u> </u>              | (2,129)                         | -<br>-                       | -<br>                   | 6,208<br>737                             | 24,522<br>12,808                |
| Profit/(Loss) before taxation and zakat<br>Taxation and zakat  | 326,224<br>(77,244)         | 646,576<br>(147,623)                             | 89,941<br>(21,586)    | 95,385<br>(22,851)              | 41,144<br>(9,284)            | 189,021<br>(33,598)     | (27,845)<br>3,833                        | 1,360,446<br>(308,353)          |
| Profit/(Loss) for the period   | 248,980                     | 498,953  | 68,355                | 72,534                          | 31,860                       | 155,423                 | (24,012)                                 | 1,052,093                       |
| Other information  |                             |  |                       |                                 |                              |                         |  |                                 |
| Total segment assets Total segment liabilities   | 48,599,740<br>39,184,042    | 42,154,609<br>50,821,946                         | 10,844,635<br>136,993 | 2,277,781<br>3,365,702          | 118,042<br>18,896            | 5,497,530<br>3,423,258  | 19,712,286<br>15,574,519                 | 129,204,623<br>112,525,356      |
| Cost to income ratio   | 67.8%                       | 26.1%  | 38.3%                 | 50.7%                           | 57.2%                        | 57.1%                   | 154.9%                                   | 57.2%                           |
| Gross loans, advances and financing<br>Net loans, advances and financing<br>Impaired loans, advances and | 47,803,397<br>47,304,249    | 41,488,280<br>41,212,014                         | -                     | 1,460,071<br>1,449,530          | -                            | 2,444<br>2,374          | (57,910)<br>(442,958)                    | 90,696,282<br>89,525,209        |
| financing Total deposits Additions to:   | 686,823<br>38,427,873       | 704,170<br>48,212,769                            | 339,048               | 2,187<br>829,751                | -                            | -<br>-                  | 1,907,511                                | 1,393,180<br>89,716,952         |
| Property and equipment   | 20,899                      | 496  | -                     | 1,315                           | 375                          | 5,087                   | 18,165                                   | 46,337                          |
| Intangible assets  | 22,783                      | 8,043  |                       | 479                             | 195                          | 14,517                  | 45,672                                   | 91,689                          |

## A25. BUSINESS SEGMENT ANALYSIS (CONT'D.)

Group

| Стопр   |                             |  | Wholesale         | Banking                         |                              |                     |  |                      |
|---|-----------------------------|--|-------------------|---------------------------------|------------------------------|---------------------|--|----------------------|
| For the financial period ended 31.12.15 (Restated)  | Retail<br>Banking<br>RM'000 | Corporate and<br>Commercial<br>Banking<br>RM'000 | Markets<br>RM'000 | Investment<br>Banking<br>RM'000 | Fund<br>Management<br>RM'000 | Insurance<br>RM'000 | Group<br>Funding<br>and Others<br>RM'000 | Total<br>RM'000      |
| External revenue  | 2,242,026                   | 1,709,899  | 341,733           | 176,578                         | 103,999                      | 1,193,961           | 545,329                                  | 6,313,525            |
| Revenue from other segments   | (202,859)                   | 288,664  | (208,512)         | (2,022)                         | <u> </u>                     | <u> </u>            | 124,729                                  | -                    |
| Total operating revenue   | 2,039,167                   | 1,998,563  | 133,221           | 174,556                         | 103,999                      | 1,193,961           | 670,058                                  | 6,313,525            |
| Net interest income   | 924,697                     | 606,531  | 31,795            | 31,582                          | 1,830                        | 99,251              | 117,872                                  | 1,813,558            |
| Other income  | 198,638                     | 125,856  | 73,064            | 120,907                         | 102,169                      | 277,218             | 72,427                                   | 970,279              |
| Gain/(Loss) on disposal of subsidiaries   | -                           | -  | -                 | 9,030                           | -                            | -                   | (276)                                    | 8,754                |
| Share in results of associates  | 0.400                       |  |                   |                                 |                              | (40.000)            | 5 500                                    | (4.000)              |
| and joint ventures  | 3,180<br>1,126,515          | 732,387  | 104,859           | 161,519                         | 103,999                      | (10,096)            | 5,596<br>195,619                         | (1,320)<br>2,791,271 |
| Income Other energting expenses   | (689,319)                   |  |                   | ,                               |                              | 366,373             |  |                      |
| Other operating expenses  of which:   | (669,319)                   | (167,209)  | (53,901)          | (102,138)                       | (53,006)                     | (216,167)           | (271,949)                                | (1,553,689)          |
| Depreciation of property and  |                             |  |                   |                                 |                              |                     |  | 1                    |
| eguipment   | (17,192)                    | (1,329)  | (686)             | (1,255)                         | (288)                        | (9,175)             | (12,091)                                 | (42,016)             |
| Amortisation of intangible assets   | (13,425)                    | (2,236)  | (5,079)           | (609)                           | (1,062)                      | (5,886)             | (39,378)                                 | (67,675)             |
| Profit/(Loss) before impairment losses and provisions (Allowance)/Writeback for impairment losses | 437,196                     | 565,178  | 50,958            | 59,381                          | 50,993                       | 150,206             | (76,330)                                 | 1,237,582            |
| on loans, advances and financing (Allowance)/Writeback for impairment losses                      | 9,313                       | 50,299   | -                 | 1,242                           | -                            | -                   | 63,680                                   | 124,534              |
| on other assets (Allowance)/Writeback of provision for commitments                                | 35                          | 10,759   | (209)             | (1,061)                         | -                            | (4,608)             | 5,177                                    | 10,093               |
| and contingencies   | (3,122)                     | 8,565  | _                 | 171                             | _                            | _                   | 11,584                                   | 17,198               |
| Transfer to profit equalisation reserve   | -                           | -  | -                 | -                               | -                            | -                   | (1,406)                                  | (1,406)              |
| Other recoveries  | -                           | -  | -                 | _                               | -                            | -                   | 1,142                                    | 1,142                |
| Profit before taxation and zakat  | 443,422                     | 634,801  | 50,749            | 59,733                          | 50,993                       | 145,598             | 3,847                                    | 1,389,143            |
| Taxation and zakat  | (105,530)                   | (143,026)  | (12,180)          | (10,421)                        | (13,226)                     | (22,585)            | 6,078                                    | (300,890)            |
| Profit for the period   | 337,892                     | 491,775  | 38,569            | 49,312                          | 37,767                       | 123,013             | 9,925                                    | 1,088,253            |
| Other information   |                             |  |                   |                                 |                              |                     |  |                      |
| Total segment assets  | 46,504,065                  | 39,659,144                                       | 9,809,056         | 2,640,960                       | 141,208                      | 5,205,360           | 31,675,533                               | 135,635,326          |
| Total segment liabilities   | 41,530,352                  | 52,332,124                                       | 3,506,492         | 1,273,703                       | 29,726                       | 3,355,171           | 17,801,500                               | 119,829,068          |
| Cost to income ratio  | 61.2%                       | 22.8%  | 51.4%             | 63.2%                           | 51.0%                        | 59.0%               | 139.0%                                   | 55.7%                |
| Gross loans, advances and financing   | 45,754,297                  | 39,680,964                                       | -                 | 1,484,664                       | -                            | 6,617               | (51,848)                                 | 86,874,694           |
| Net loans, advances and financing   | 45,228,739                  | 39,050,345                                       | -                 | 1,477,938                       | -                            | 6,357               | (370,741)                                | 85,392,638           |
| Impaired loans, advances and  |                             |  |                   |                                 |                              |                     |  |                      |
| financing   | 799,955                     | 761,084  |                   | 2,267                           | -                            | -                   |  | 1,563,306            |
| Total deposits  | 40,831,080                  | 49,529,597                                       | 601,566           | 746,145                         | -                            | -                   | 1,858,328                                | 93,566,716           |
| Additions to:   | /= aas                      | 242  | 2.2               |                                 | 2 222                        | 40.040              | 6.4.0=0                                  | a                    |
| Property and equipment  | 15,888                      | 618  | 96                | 1,165                           | 2,299                        | 40,242              | 31,270                                   | 91,578               |
| Intangible assets   | 8,777                       | 1,657  | 95                | 1,134                           | 266                          | 13,749              | 73,611                                   | 99,289               |

#### A26. VALUATION OF PROPERTY AND EQUIPMENT

Property and equipment are stated at cost less accumulated depreciation and impairment losses.

#### A27. EVENTS SUBSEQUENT TO REPORTING DATE

There has not arisen in the interval between the end of the financial year and the date of this report any items, transaction or event of a material and unusual nature likely, in the opinion of the directors, to affect substantially the results of the operations of the Group for the current financial year.

#### A28. CHANGES IN THE COMPOSITION OF THE GROUP AND THE COMPANY

- 1. Changes in the composition of AmBank (M) Berhad ("AmBank") and it subsidiaries:
  - On 30 June 2016, AmBank had fully withdrawn 100% equity interest in its investment in a collective investment scheme, AmCash Premium.
  - (ii) AmBank's wholly-owned dormant subsidiaries, Everflow Credit & Leasing Corporation Sdn Bhd and Economical Enterprises Sendirian Berhad have been dissolved by way of member's voluntary winding-up pursuant to Section 254(1)(b) of the Companies Act, 1965 on 13 September 2016 and 22 December 2016 respectively.
- 2. Commencement of member's voluntary winding-up

During the current financial quarter, the following subsidiaries commenced liquidation pursuant to Section 254(1)(b) of the Companies Act, 1965:

- (a) AMFB Holdings Berhad
- (b) AmInvestment Management Sdn Bhd
- (c) AmPrivate Equity Sdn Bhd
- (d) Malaysian Ventures Management Incorporated Sdn Bhd and
- (e) AmResearch Sdn Bhd

These subsidiaries are non-operating companies and there is no plan for them to resume business. The member's voluntary winding-up will not have any material effect on the earnings and net assets of the Group for the current financial year. No losses are expected to arise from the above mentioned member's voluntary winding-up.

Other than as disclosed above and in Note B6, there were no material changes in the composition of the Group and the Company for the current financial quarter and period.

#### A29. ASSETS HELD FOR SALE AND LIABILITIES DIRECTLY ASSOCIATED WITH ASSETS HELD FOR SALE

|   |          | Group              |                    |
|---|----------|--------------------|--------------------|
|   |          | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| Assets held for sale  |          |                    |                    |
| Proposed disposal of property and equipment                         | Note (a) | 19,937             | 11,647             |
| Proposed disposal of investment property                            | Note (a) | =                  | 7,713              |
| Proposed disposal of MTrustee                                       | Note (b) | -                  | 5,380              |
| Proposed disposal of properties obtained from garnishee proceedings | Note (c) | 4,069              | -                  |
|   |          | 24,006             | 24,740             |
| Liabilities directly associated with assets held for sale           |          |                    |                    |
| Proposed disposal of MTrustee                                       | Note (b) |                    | 4,370              |
|   |          |                    | 4,370              |
| Net assets held for sale  |          | 24,006             | 20,370             |

#### (a) Proposed disposal of property and equipment and investment property

As at 31 March 2016, one of the Company's subsidiary, AmGeneral Insurance Berhad ("AmGeneral Insurance") had entered into Sale and Purchase agreements for the proposed disposal of certain property and equipment (3 units) and single unit of investment property. During the current financial quarter, the disposal for 2 units of property and single unit of investment property with total carrying value of approximately RM17.5 million as at 31 March 2016 was completed, which resulted in a gain on disposal of approximately RM11.9 million (Note A22). As at 31 December, 2016, AmGeneral Insurance had also entered into Sale and Purchase agreements for the proposed disposal of certain properties with carrying value (inclusive of incidental costs incurred todate for the proposed disposal) of RM18.1 million.

### (b) Proposed disposal of MTrustee

During the current financial period the above disposal was completed as disclosed in Note B6.

## (c) Proposed disposal of properties obtained from garnishee proceedings

This relates to disposal of properties obtained from garnishee proceedings initiated by AmBank pending completion of sale.

# A30. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the banking subsidiaries of the Company make various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions other than those where provision had been made in the financial statements. The commitments and contingencies are not secured against the Group's assets.

As at the reporting date, the commitments and contingencies are as follows:

|  | Gro<br>31.12.16                            | up<br>31.03.16                             |
|--|--|--|
|  | Principal/<br>Notional<br>Amount<br>RM'000 | Principal/<br>Notional<br>Amount<br>RM'000 |
| Commitments Other commitments, such as formal standby facilities and |  |  |
| credit lines, with an original maturity of:                          | 40.000.554                                 | 44.004.704                                 |
| up to one year   | 18,693,551                                 | 14,691,791                                 |
| over one year Unutilised credit card lines                           | 4,769,549                                  | 4,703,052                                  |
| Forward asset purchases  | 3,323,951                                  | 2,846,456                                  |
| Forward asset purchases  | 69,562<br>26,856,613                       | 866,986<br>23,108,285                      |
|  | 20,000,010                                 | 23,100,203                                 |
| Contingent Liabilities   |  |  |
| Direct credit substitutes  | 2,516,551                                  | 2,267,415                                  |
| Transaction related contingent items                                 | 5,955,467                                  | 5,047,478                                  |
| Obligations under underwriting agreements                            | 15,252                                     | 73,348                                     |
| Short term self liquidating trade related contingencies              | 927,834                                    | 649,520                                    |
| Grott torri con inquidating made related continued                   | 9,415,104                                  | 8,037,761                                  |
|  |  | 2,000,000                                  |
| Derivative Financial Instruments                                     |  |  |
| Interest/Profit rate related contracts:                              | 48,049,869                                 | 47,352,541                                 |
| One year or less   | 9,707,199                                  | 8,175,391                                  |
| Over one year to five years  | 30,971,367                                 | 30,103,999                                 |
| Over five years  | 7,371,303                                  | 9,073,151                                  |
|  | ,,   |  |
| Foreign exchange related contracts:                                  | 43,248,412                                 | 45,631,935                                 |
| One year or less   | 40,024,398                                 | 42,525,684                                 |
| Over one year to five years  | 1,051,233                                  | 1,125,881                                  |
| Over five years  | 2,172,781                                  | 1,980,370                                  |
| Cradit related continues.  | 204.200                                    | 672.204                                    |
| Credit related contracts:  | 364,260                                    | 673,394                                    |
| One year or less   | - 004 000                                  | 337,027                                    |
| Over one year to five years  | 364,260                                    | 336,367                                    |
| Equity and commodity related contracts:                              | 282,139                                    | 233,194                                    |
| One year or less   | 197,555                                    | 159,622                                    |
| Over one year to five years  | 84,584                                     | 73,572                                     |
| , ,  |  | ,  |
|  | 91,944,680                                 | 93,891,064                                 |
|  |  | , - ,                                      |
|  | 128,216,397                                | 125,037,110                                |
|  |  |  |

## A30. COMMITMENTS AND CONTINGENCIES (CONT'D.)

As at the reporting date, updates on other commitments and contingencies of the Group and of the Company are as follows:

- (a) The Company has given an unsecured guarantee amounting to RM150,000,000 on behalf of AmInvestment Bank Berhad ("AmInvestment Bank") for the payment and discharge of all monies due on trading accounts maintained by Morgan Stanley & Co. International Plc. in respect of its futures trading activity with AmInvestment Bank.
- (b) Since the last financial year end until the reporting date, AmMetLife had received complaints from 63 policyholders relating to the alleged mis-selling of a certain insurance product of AmMetLife. The Company and MetLife are working jointly in the process of investigating these complaints and assessing any financial impact thereon.

Under the terms for the sale by the Company to MetLife of shares in AmMetLife, the Group would fully indemnify MetLife or AmMetLife from any losses arising from incidences of mis-selling of certain specified insurance products occurring prior to the share sale.

#### A31. DERIVATIVE FINANCIAL ASSETS/LIABILITIES

|  | Contract/  | 31.12.16  |             | Contract/  | 31.03.16  |             |
|--|------------|-----------|-------------|------------|-----------|-------------|
|  | Notional   | Fair '    | Value       | Notional   | Fair \    | √alue       |
| Group  | Amount     | Assets    | Liabilities | Amount     | Assets    | Liabilities |
| Croup  | RM'000     | RM'000    | RM'000      | RM'000     | RM'000    | RM'000      |
| Trading derivatives  |            |           | 11 000      | 11 000     | 11 000    | 11 000      |
| Interest/Profit rate related contracts:                                    | 41,844,869 | 172,262   | 172,278     | 41,047,541 | 276,216   | 288,903     |
| - One year or less   | 8,227,199  | 4,348     | 5,992       | 7,825,391  | 3,517     | 2,438       |
| - Over one year to three years   | 12,327,067 | 35,898    | 36,129      | 14,806,859 | 45,475    | 45,109      |
| - Over three years   | 21,290,603 | 132,016   | 130,157     | 18,415,291 | 227,224   | 241,356     |
| ,  | ,,         | - ,-      |             |            | ,         | ,           |
| Foreign exchange related contracts:  | 43,248,412 | 1,277,477 | 999,593     | 45,631,935 | 1,544,842 | 1,674,274   |
| <ul> <li>One year or less</li> </ul>                                       | 40,024,398 | 799,755   | 527,895     | 42,525,684 | 1,224,960 | 1,399,483   |
| <ul> <li>Over one year to three years</li> </ul>                           | 183,493    | 7,377     | 31,373      | 459,391    | 9,692     | 10,746      |
| <ul> <li>Over three years</li> </ul>                                       | 3,040,521  | 470,345   | 440,325     | 2,646,860  | 310,190   | 264,045     |
|  |            |           |             |            |           |             |
| Credit related contracts:  | 364,260    | 17,692    | 5,901       | 673,394    | 19,978    | 9,679       |
| <ul> <li>One year or less</li> </ul>                                       | -          | -         | -           | 337,027    | 485       | 176         |
| <ul> <li>Over three years</li> </ul>                                       | 364,260    | 17,692    | 5,901       | 336,367    | 19,493    | 9,503       |
| Equity and commodity related contracts:                                    | 282,139    | 560       | 127         | 233,194    | 3,014     | 2,959       |
| - One year or less   | 197,555    | 530       | 97          | 159,622    | 1,881     | 1,826       |
| <ul> <li>Over one year to three years</li> </ul>                           | 84,584     | 30        | 30          | -          | -         | -           |
| - Over three years   | -          | -         | -           | 73,572     | 1,133     | 1,133       |
|  |            |           |             |            |           |             |
|  | 85,739,680 | 1,467,991 | 1,177,899   | 87,586,064 | 1,844,050 | 1,975,815   |
| Hedging derivatives Interest rate related contracts - Interest rate swaps: |            |           |             |            |           |             |
| Cash flow hedge  | 5,855,000  | 53,793    | 53,911      | 5,955,000  | 39,951    | 35,705      |
| - One year or less   | 1,480,000  | 1,577     | 3,326       | 350,000    | 222       | 304         |
| - Over one year to three years   | 1,635,000  | 11,020    | 8,532       | 2,435,000  | 6,129     | 3,762       |
| - Over three years   | 2,740,000  | 41,196    | 42,053      | 3,170,000  | 33,600    | 31,639      |
| Fair value hedge   | 350,000    | _         | 7,351       | 350,000    | _         | 11,287      |
| - Over three years   | 350,000    | _         | 7,351       | 350,000    |           | 11,287      |
| 3.000 ,000   | 223,200    |           | .,551       | 333,300    |           | ,==:        |
| Total  | 91,944,680 | 1,521,784 | 1,239,161   | 93,891,064 | 1,884,001 | 2,022,807   |

## Purpose of engaging in financial derivatives

Financial derivative instruments are contracts whose value is derived from one or more underlying financial instruments or indices. They include swaps, forward rate agreements, futures, options and combinations of these instruments. Derivatives are contracts that transfer risks, mainly market risks. Financial derivative is one of the financial instruments engaged by the Group both for client solutions generating revenue for future as well as to manage the Group's own market risk exposure.

The principal foreign exchange rate contracts used are forward foreign exchange contracts, cross currency swaps and foreign exchange options. Forward foreign exchange contracts are agreements to buy or sell a specified quantity of foreign currency on a specified future date at an agreed rate. A cross currency swap generally involves the exchange, or notional exchange, of equivalent amounts of two currencies and a commitment to exchange interest periodically until the principal amounts are reexchanged on a future date. A foreign exchange option is a financial derivative that provides the buyer of the option with the right, but not obligation, to buy/sell a specified amount of one currency for another currency at a nominated strike rate during a certain period of time or on a specific date.

#### A31. DERIVATIVE FINANCIAL ASSETS/LIABILITIES (CONT'D.)

#### Purpose of engaging in financial derivatives (Cont'd.)

An Interest Rate Option ("IRO") is a financial derivative that provides the buyer of the option with the right, but not obligation, to buy/sell a specified underlying interest rate related asset e.g. the KLIBOR index at a nominated strike rate during a certain period of time or on a specific date. Basic IRO includes interest rate cap and interest rate floor.

The principal interest rate contracts used are interest rate futures, interest rate swaps and forward rate agreements. Forward rate agreements are contracts for the payment of the difference between a specified interest rate and a reference rate on a notional deposit at a future settlement date. There is no exchange of principal. An interest rate futures contract is an exchange traded contract whose value is based on the difference between a specific interest rate and a reference rate on a notional deposit or fixed income security at a future settlement date. Interest rate swap transactions generally involve the exchange of fixed and floating interest payment obligations without the exchange of the underlying principal amounts.

The principal equity contracts used are equity option, equity futures and equity swaps. An equity option is a financial derivative that represents a contract sold by one party (option writer) to another party (option holder). The contract offers the buyer the right, but not the obligation, to buy (call) or sell (put) an equity at an agreed-upon price (the strike price) during a certain period of time or on a specific date (exercise date). An equity futures contract is an exchange traded contract to buy specific quantities of an equity at a specified price with delivery set at a specified time in the future. Equity Swaps are one of the most basic equity derivative products and are usually traded over-the-counter ("OTC") with financial institutions and corporates. It is a contractual agreement between parties to exchange two streams of payments, one based on a predetermined index or equity price, and the other based on a reference interest rate (ie KLIBOR or LIBOR). The underlying reference for Equity Swaps is usually to an index, a basket of stocks or a single underlying stock.

The Group maintains trading positions in these instruments and engages in transactions with customers to satisfy their needs in managing their respective interest rate, equity and foreign exchange rate exposures. Derivative transactions generate income for the Group from the buy-sell spreads. The Group also takes conservative exposures, within acceptable limits, to carry an inventory of these instruments in order to provide market liquidity and to earn potential gains on fluctuations in the value of these instruments.

As part of the asset and liability exposure management, the Group uses derivatives to manage the Group's market risk exposure. As the value of these financial derivatives are principally driven by interest rate and foreign exchange rate factors, the Group uses them to reduce the overall interest rate and foreign exchange rate exposures of the Group. These are performed by entering into an exposure in derivatives that produces opposite value movements vis-à-vis exposures generated by other non-derivative activities of the Group. The Group manages these risks on a portfolio basis. Hence, exposures on derivatives are aggregated or netted against similar exposures arising from other financial instruments engaged by the Group.

### Risk associated with financial derivatives

As derivatives are contracts that transfer risks, they expose the holder to the same type of market and credit risk as other financial instruments, and the Group manages these risks in a consistent manner under the overall risk management framework.

### Market risk of derivatives used for trading purposes

Market risk arising from the above interest rate-related, foreign exchange-related and equity-related derivative contracts measures the potential losses to the value of these contracts due to changes in market rates/prices. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions.

The contractual amounts of these contracts provide only a measure of involvement in these types of transactions and do not represent the amounts subject to market risk, Value at risk method is used to measure the market risk from these contracts. Value at risk, is a statistical measure that estimates the potential changes in portfolio value that may occur, brought about by daily changes in market rates over a specified holding period at a specific confidence level under normal market condition.

#### A31. DERIVATIVE FINANCIAL ASSETS/LIABILITIES (CONT'D.)

#### General disclosure for derivatives and counterparty credit risk

Market related credit risk is present in market instruments (derivatives and forward contracts), and comprises counterparty risk (default at the end of contract) and pre-settlement risk (default at any time during the life of contract). Market related credit risk requires a different method in calculating the pre-settlement risk because actual and potential market movements impact the Group's exposure. The markets covered by this treatment for transactions entered by the Group include interest rates, foreign exchange, credit default swaps and equities.

Exposure to the counterparty risk is governed by setting a credit limit to manage such exposure. This limit is governed under the Group Risk Appetite Framework approved by the Board.

Other than credit limit setting, the Group's primary tool to mitigate counterparty credit risk by having collateral arrangement with the counterparty. Standard market documentation governs the amount of collateral required and the re-margining frequency between counterparties. Some of the standard market documentation has link between the amount of collateral required and external ratings, as well as minimum transfer amounts. This means that if the Group's or a counterparty's external rating were downgraded, the Group or the counterparty would likely to be required to place additional collateral. The amount required to be placed would depend upon the underlying instruments and the state of the markets, so would be different at each re-margining interval.

#### Liquidity risk of derivatives

Two types of liquidity risk are associated with derivatives: market liquidity risk and funding risk.

Market liquidity risk arises when a position cannot be sold or closed out quickly or risk be eliminated by entering into an offsetting position. In general, an over-the counter ("OTC") market tends to offer less liquidity than an exchange market due to the customized nature of some OTC contracts. OTC contracts include foreign exchange contracts, cross currency swaps, interest rate swaps and foreign exchange options while interest rate futures, equity futures and equity options are examples of exchange traded derivatives. The liquidity risk of a position can be estimated by the notional amount of contracts held and the market value of the contract position. Both the OTC and exchange markets have liquid and illiquid contracts.

Funding risk is the risk of derivative activities placing an adverse funding and cash flow pressure on the Group, arising from the need to post collateral (i.e. like a margin call due to mark-to-market valuations) to compensate for an existing out of the money position (note: if collateral isn't posted, the counterparty can close out their position and claim such mark-to-market loss from the Group. This would also result in the Group no longer being hedged).

Generally, the Group measures and monitors funding risk through the cash flow gap analysis according to specified time interval. The Group's access to deposits and funding markets is dependent on its credit rating. A downgrading in the credit rating could adversely affect its access to liquidity, as well as the competitive position, and could increase the cost of funding.

The primary objective of funding risk management is to ensure the availability of sufficient funds at a reasonable cost to honour all financial commitments as they fall due under normal market condition and on contingency basis.

#### A31. DERIVATIVE FINANCIAL ASSETS/LIABILITIES (CONT'D.)

#### **Derivative Financial Instruments and Hedge Accounting**

Derivative financial instruments are recognised at fair value upon inception in the statement of financial position, and are subsequently remeasured at fair value. Fair values of exchange-traded derivatives are obtained from quoted market prices. Fair values of over-the-counter derivatives are obtained using valuation techniques, including the discounted cash flows method and option pricing models. Financial derivatives are classified as assets when their fair values are positive and as liabilities when their fair values are negative.

The Group enters into derivative transactions for trading and for hedging purposes. For derivatives held-for-trading, fair value changes are recognised in the statement of profit or loss. For derivative transactions that meet the specific criteria for hedge accounting, the Group applies either fair value, cash flow or net investment hedge accounting.

At the time a financial instrument is designated as a hedge, the Group formally documents the relationship between the hedging instrument and the hedged item, including the nature of the risk to be hedged, the risk management objective and strategy for undertaking the hedge and the method used to assess hedge effectiveness. Hedges are expected to be highly effective and are assessed on an ongoing basis to ensure that they remain highly effective throughout the hedge period. For actual effectiveness to be achieved, the changes in fair value or cash flows of the hedging instrument and the hedged item must offset each other in the range of 80% to 125%.

The Group discontinues hedge accounting if the hedging instrument expires, is sold, terminated or exercised or if the hedge no longer meets the criteria for hedge accounting or is revoked.

### (i) Fair value hedge

Fair value hedges are hedges against exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment that is attributable to a particular risk and could affect profit or loss. For qualifying fair value hedges, the changes in fair value of the hedging instrument and the hedged item relating to the hedged risk are recognised in the statement of profit or loss. In the event the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of the hedged item is amortised to the statement of profit or loss over the expected life of the hedged item.

### (ii) Cash flow hedge

Cash flow hedges are hedges of the exposure to variability in future cash flows that is attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction and could affect profit or loss. For qualifying cash flow hedges, the effective portion of the change in fair value of the hedging instrument is taken to equity as a cash flow hedging reserve. The gain or loss relating to the ineffective portion is recognized immediately in the statement of profit or loss. Amounts accumulated in equity are released to the statement of profit or loss in the periods when the hedged forecast transactions affect profit or loss. If the hedged forecast transactions result in the recognition of a non-financial asset or a non-financial liability, the gain and loss previously deferred in equity is transferred from equity and included in the initial measurement of the cost of the asset or liability.

#### A32. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS

#### Determination of fair value and fair value hierarchy

The Group and the Company measure fair value using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly;
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

For assets and liabilities measured at fair value that are recognised on a recurring basis, the Group and the Company determine whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

Financial assets and liabilities measured using a valuation technique based on assumptions that are supported by prices from observable current market transactions are assets and liabilities for which pricing is obtained via pricing services, but where prices have not been determined in an active market, financial assets with fair values based on broker quotes, investments in private equity funds with fair values obtained via fund managers and assets that are valued using the Group's and the Company's own models whereby the majority of assumptions are market observable.

Non market observable inputs means that fair values are determined, in whole or in part, using a valuation technique (model) based on assumptions that are neither supported by prices from observable current market transactions in the same instrument, nor are they based on available market data. The main asset classes in this category are unlisted equity investments and debt instruments. Valuation techniques are used to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. However, the fair value measurement objective remains the same, that is, an exit price from the perspective of the Group and the Company. Therefore, unobservable inputs reflect the Group's and the Company's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk). These inputs are developed based on the best information available, which might include the Group's and the Company's own data.

The following tables show the Group's and the Company's financial instruments that are measured at fair value at the reporting date analysed by levels within the fair value hierarchy.

## Group

| 31.12.16  | Level 1<br>RM'000 | Level 2<br>RM'000 | Level 3<br>RM'000 | Total<br>RM'000 |
|---|-------------------|-------------------|-------------------|-----------------|
| Derivative financial assets<br>Financial assets held-for-trading              | 91                | 1,521,693         | -                 | 1,521,784       |
| - Money market securities   | =                 | 3,024,022         | =                 | 3,024,022       |
| - Equities  | 233,309           | -                 | -                 | 233,309         |
| - Quoted corporate bonds and sukuk  | 38,088            | -                 | -                 | 38,088          |
| - Unquoted corporate bonds and sukuk Financial investments available-for-sale | -                 | 3,476,320         | -                 | 3,476,320       |
| - Money market securities   | -                 | 3,338,419         | =                 | 3,338,419       |
| - Equities  | 1,062,140         | 1,430             | -                 | 1,063,570       |
| - Unquoted corporate bonds and sukuk  | <u> </u>          | 4,988,659         |                   | 4,988,659       |
|   | 1,333,628         | 16,350,543        |                   | 17,684,171      |
| Derivative financial liabilities  | 2,215             | 1,236,946         | <u>-</u>          | 1,239,161       |

## A32. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS (CONT'D.)

| 31.12.16  | Level 1<br>RM'000 | Level 2<br>RM'000       | Level 3<br>RM'000 | Total<br>RM'000         |
|---|-------------------|-------------------------|-------------------|-------------------------|
| Company   |                   |                         |                   |                         |
| Financial investments available-for-sale                      |                   |                         |                   |                         |
| - Equities  | 137,141           |                         | <u> </u>          | 137,141                 |
|   | 137,141           |                         | -                 | 137,141                 |
| 31.03.16  |                   |                         |                   |                         |
| Group   | Level 1<br>RM'000 | Level 2<br>RM'000       | Level 3<br>RM'000 | Total<br>RM'000         |
| Derivative financial assets Financial assets held-for-trading | 33                | 1,883,968               | -                 | 1,884,001               |
| - Money market securities                                     | -                 | 782,884                 | -                 | 782,884                 |
| - Equities  | 301,702           | -                       | =                 | 301,702                 |
| - Quoted corporate bonds and sukuk                            | 38,962            | -                       | -                 | 38,962                  |
| <ul> <li>Unquoted corporate bonds and sukuk</li> </ul>        | -                 | 3,797,070               | -                 | 3,797,070               |
| Financial investments available-for-sale                      |                   |                         |                   |                         |
| - Money market securities                                     | -                 | 5,496,254               | =                 | 5,496,254               |
| - Equities  | 1,097,768         | 33,725                  | -                 | 1,131,493               |
| - Unquoted corporate bonds and sukuk                          | 1,438,465         | 4,933,103<br>16,927,004 | <del>-</del>      | 4,933,103<br>18,365,469 |
|   | 1,100,100         | 10,021,001              |                   | 10,000,100              |
| Derivative financial liabilities                              | 1,992             | 2,020,815               | _                 | 2,022,807               |
| Company   |                   |                         |                   |                         |
| Financial investments available-for-sale                      |                   |                         |                   |                         |
| - Equities  | 121,860           |                         | -                 | 121,860                 |
|   | 121,860           | -                       | -                 | 121,860                 |

Total gains or losses included in the statement of profit or loss and statement of other comprehensive income for financial instruments held at the end of reporting period:

| motiumonio nola at the ona of reporting period. |          |          |
|---|----------|----------|
|   | Group    | )        |
|   | 31.12.16 | 31.03.16 |
|   | RM'000   | RM'000   |
| Financial investments available-for-sale:       |          |          |
| Total gains included in:                        |          |          |
| - impairment writeback                          | -        | 10,956   |
| - other comprehensive income                    |          | _        |

There were no transfers between Level 1 and Level 2 during the current financial period and previous financial year for the Group and the Company.

Impact on fair value of Level 3 financial instruments measured at fair value arising from changes to key assumptions.

Changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets in Level 3 of the fair value hierarchy.

## A32. FAIR VALUE MEASUREMENTS OF FINANCIAL INSTRUMENTS (CONT'D.)

## Movements in Level 3 financial instruments measured at fair value

The level of the fair value hierarchy of financial instruments is determined at the beginning of each reporting period. The following table shows a reconciliation of the opening and closing amounts of level 3 financial assets which are recorded at fair value at the reporting date.

|  | Financial<br>investments<br>available<br>-for-sale | Financial<br>investments<br>available<br>-for-sale |
|--|--|--|
|  | Gro  | oup  |
|  | 31.12.16   | 31.03.16   |
|  | RM'000   | RM'000   |
| Balance at beginning of the financial year | -  | -  |
| Total gains recognised in profit or loss:  |  |  |
| - other operating income                   | -  | 1,235  |
| - impairment writeback                     | -  | 10,956   |
| Settlements                                | -  | (12,191)   |
| Balance at end of financial period/year    | _  |  |

There were no transfers between Level 2 and Level 3 during the current financial period and previous financial year for the Group.

Changing one or more of the inputs to reasonable alternative assumptions would not change the value significantly for the financial assets in Level 3 of the fair value hierarchy.

#### A33. CAPITAL ADEQUACY

(a) The capital adequacy ratios of our regulated banking subsidiaries and a pro-forma Group view are as follows:

|                                      | 31.12.16    |         |              |             |
|--------------------------------------|-------------|---------|--------------|-------------|
|                                      |             | AmBank  | AmInvestment |             |
|                                      | AmBank      | Islamic | Bank         | Group *     |
| CET1 Capital ratio                   | 10.478%     | 10.474% | 31.371%      | 11.309%     |
| Tier 1 Capital ratio                 | 11.861%     | 10.474% | 31.371%      | 12.312%     |
| Total Capital ratio                  | 14.985%     | 15.020% | 31.371%      | 15.805%     |
|                                      |             | 31.0    | 3.16         |             |
|                                      |             | AmBank  | AmInvestment |             |
|                                      | AmBank      | Islamic | Bank         | Group *     |
|                                      | (Restated)  |         | (Restated)   | (Restated)  |
|                                      | Note (4)(a) |         | Note (4)(b)  | Note (4)(c) |
| Before deducting proposed dividends: |             |         |              |             |
| CET1 Capital ratio                   | 11.108%     | 9.846%  | 34.341%      | 11.605%     |
| Tier 1 Capital ratio                 | 12.580%     | 9.846%  | 34.341%      | 12.640%     |
| Total Capital ratio                  | 15.792%     | 15.320% | 34.341%      | 16.467%     |
| After deducting proposed dividends:  |             |         |              |             |
| CET1 Capital ratio                   | 10.667%     | 9.846%  | 32.026%      | 11.259%     |
| Tier 1 Capital ratio                 | 12.139%     | 9.846%  | 32.026%      | 12.294%     |
| Total Capital ratio                  | 15.351%     | 15.320% | 32.026%      | 16.121%     |

#### Notes:

- (1) Group\* figures presented in this Report represent an **aggregation** of the capital positions and risk weighted assets ("RWA") of our three regulated banking institutions (consolidated for AmBank (M) Berhad ("AmBank") and AmInvestment Bank Berhad ("Aminvestment Bank")). The positions of each entity and group (where applicable) are published at www.ambankgroup.com.
- (2) The Group has adopted the Standardised Approach for Credit Risk and Market Risk and the Basic Indicator Approach for Operational Risk.
- (3) With effect from 1 January 2016, pursuant to BNM's guidelines on Capital Adequacy Framework for Banks (Capital Components) issued on 13 October 2015, the minimum capital adequacy ratios to be maintained under the guidelines are at 4.5% for CET1 capital, 6.0% for Tier 1 capital and 8% for total capital ratio. Banking institutions are also required to maintain capital buffers. The capital buffers shall comprise the sum of the following:
  - (a) a Capital Conservation Buffer ("CCB") of 2.5%; and
  - (b) a Countercyclical Capital Buffer ("CCyB") determined as the weighted-average of the prevailing CCyB rates applied in the jurisdictions in which the banking institution has credit exposures.

The CCB requirements under transitional arrangements shall be phased-in starting from 1 January 2016 as follows:

|                            | CCB    |
|----------------------------|--------|
| Calendar year 2016         | 0.625% |
| Calendar year 2017         | 1.25%  |
| Calendar year 2018         | 1.875% |
| Calendar year 2019 onwards | 2.5%   |

The Company being a financial holding company ("FHC") will be required to comply with the above BNM's guideline on minimum capital adequacy ratios at the consolidated level for FHC effective 1 January 2019.

## A33. CAPITAL ADEQUACY (CONT'D.)

- (a) The capital adequacy ratios of our regulated banking subsidiaries and a pro-forma Group view are as follows (Cont'd.):
- (4) The restated comparative capital adequacy ratios were due to the effect of the pooling of interests method arising from :
  - a) the transfer of card operations to AmBank from its wholly-owned subsidiary, AmCard Services Berhad.
  - b) the transfer of future broking business from AmFuture Sdn Bhd ("AmFuture") to AmInvestment Bank during the current financial period. AmFuture is a wholly owned subsidiary of AmInvestment Bank.
  - c) acquisition of 100% equity interest in AmFunds Management Berhad ("AFMB"), and AmIslamic Funds Management Sdn Bhd ("AIFM") by AmInvestment Bank from a related company, AmInvestment Group Berhad. AmInvestment Bank, AmFuture, AFMB and AIFM are all under common control. Accordingly the abovementioned transfer of business and acquisition had been accounted for via the pooling of interests method.

Under the pooling of interests method, the results and financial position of the abovementioned transfer of business and acquisition are included in the financial statements of AmInvestment Bank as it the merger had been effected prior to and throughout the current financial period.

31 12 16

(b) The aggregated components of CET1 Capital, Additional Tier 1 Capital, Tier 2 Capital and Total Capital of the Group are as follows:

|  |            | 31.1      | 2.16                       |            |
|--|------------|-----------|----------------------------|------------|
|  |            | AmBank    | AmInvestment               |            |
|  | AmBank     | Islamic   | Bank                       | Group *    |
|  | RM'000     | RM'000    | RM'000                     | RM'000     |
| CET1 Capital   |            |           |                            |            |
| Ordinary shares  | 820,364    | 462,922   | 200,000                    | 1,483,286  |
| Share premium  | 942,844    | 724,185   | ,                          | 1,667,029  |
| Retained earnings  | 5,005,423  | 1,091,562 | 68,395                     | 6,425,302  |
| Available-for-sale reserve   | (32,191)   | (6,270)   | -                          | (38,465)   |
| Foreign exchange translation reserve   | 127,270    | (0,=: 0)  | _                          | 138,221    |
| Statutory reserve  | 980,969    | 483,345   | 200,000                    | 1,664,314  |
| Regulatory reserve   | 69,000     | -         | 2,800                      | 71,800     |
| Capital reserve  | -          | _         | 2,000                      | 2,815      |
| Merger reserve   | _          | _         | _                          | 186,264    |
| Cash flow hedging reserve  | 2,846      | _         | _                          | 2,846      |
| Less: Regulatory adjustments applied on CET1                                   | 2,040      |           |                            | 2,040      |
| capital  |            |           |                            |            |
| Goodwill   |            |           |                            | (36,442)   |
| Other intangible assets  | (377,986)  | (258)     | (2,318)                    | (382,501)  |
| Deferred tax assets  | (377,900)  | (236)     | , , ,                      | , ,        |
|  | (2.946)    | -         | (5,216)                    | (7,360)    |
| Cash flow hedging reserve  | (2,846)    | -         | -                          | (2,846)    |
| 55% of cumulative gains of AFS financial instruments                           |            |           |                            |            |
|  | (69,000)   | -         | (2,800)                    | (71,800)   |
| Regulatory reserve   | (69,000)   | -         | (2,000)                    | (71,000)   |
| Investment in capital instruments of<br>unconsolidated financial and insurance |            |           |                            |            |
| entities   | (F 10C)    |           | (20, 206)                  |            |
| Deduction in excess of Tier 2 capital**  | (5,106)    | -         | (29,886)                   | -          |
| CET1 Capital   | 7,461,587  | 2,755,486 | (15,296)<br><b>415,679</b> | 11,102,463 |
| •  | 7,401,307  | 2,733,466 | 413,079                    | 11,102,403 |
| Additional Tier 1 Capital  |            |           |                            |            |
| Additional Tier 1 Capital instruments  | 005 000    |           |                            | 005 000    |
| (subject to gradual phase-out treatment)                                       | 985,000    | -         | -                          | 985,000    |
| Qualifying CET1, Additional Tier 1 capital instruments held by third parties   |            |           |                            | 5          |
| Tier 1 Capital   | 8,446,587  | 2,755,486 | 415,679                    | 12,087,468 |
| Tier i Capitai   | 0,440,307  | 2,733,460 | 413,079                    | 12,007,400 |
| Tier 2 Capital   |            |           |                            |            |
| Tier 2 Capital instruments meeting all relevant                                |            |           |                            |            |
| criteria for inclusion   | 400,000    | 610,000   | -                          | 1,010,000  |
| Tier 2 Capital instruments (subject to gradual                                 |            |           |                            |            |
| phase-out treatment)   | 1,180,680  | 320,000   | -                          | 1,500,680  |
| Qualifying CET1, Additional Tier 1 and Tier 2                                  |            |           |                            |            |
| capital instruments held by third parties                                      | =          | -         | -                          | 1          |
| Collective allowance and regulatory reserve                                    | 647,865    | 266,154   | 4,628                      | 918,664    |
| Less: Regulatory adjustments applied on Tier 2                                 |            |           |                            |            |
| Capital  | (3,404)    | -         | (4,628)                    | -          |
| Tier 2 Capital   | 2,225,141  | 1,196,154 | -                          | 3,429,345  |
| Total Capital  | 10,671,728 | 3,951,640 | 415,679                    | 15,516,813 |
|  | , , . 20   | 2,23.,0.0 |                            | ,          |

## A33. CAPITAL ADEQUACY (CONT'D.)

(b) The aggregated components of CET1 Capital, Additional Tier 1 Capital, Tier 2 Capital and Total Capital of the Group are as follows (Cont'd.):

The breakdown of the risk weighted assets ("RWA") in various categories of risk are as follows:

31.12.16 AmBank AmInvestment **AmBank** Islamic Bank Group \* RM'000 RM'000 RM'000 RM'000 Credit RWA 65,017,274 26,811,047 993,757 91,858,986 Less: Credit RWA absorbed by Restricted Investment Account (2,006,013)(2,006,013) 89,852,973 Total Credit RWA 65,017,274 24,805,034 993,757 Market RWA 1,893,274 59,506 40,541 2,011,488 Operational RWA 4,303,820 290,731 6,312,662 1,443,878 **Total Risk Weighted Assets** 71,214,368 26,308,418 1,325,029 98,177,123

<sup>\*\*</sup> The portion of regulatory adjustments not deducted from Tier 2 (as AmInvestment Bank does not have enough Tier 2 to satisfy the deduction) is deducted from the next higher level of capital as per paragraph 31.1 of the Bank Negara Malaysia's guidelines on Capital Adequacy Framework (Capital Components).

|  |            | AmBank    | AmInvestment |            |
|--|------------|-----------|--------------|------------|
|  | AmBank     | Islamic   | Bank         | Group *    |
|  | (Restated) |           | (Restated)   | (Restated) |
|  | RM'000     | RM'000    | RM'000       | RM'000     |
| CET1 Capital   |            |           |              |            |
| Ordinary shares                                      | 820,364    | 462,922   | 200,000      | 1,483,286  |
| Share premium  | 942,844    | 724,185   | =            | 1,667,029  |
| Retained earnings                                    | 5,080,500  | 982,055   | 99,023       | 6,421,500  |
| Available-for-sale reserve/(deficit)                 | 11,951     | (1,589)   | -            | 10,162     |
| Foreign exchange translation reserve                 | 61,296     | =         | =            | 65,471     |
| Statutory reserve                                    | 980,969    | 483,345   | 200,000      | 1,664,314  |
| Regulatory reserve                                   | -          | =         | 2,800        | 2,800      |
| Capital reserve                                      | =          | =         | -            | 2,815      |
| Merger reserve                                       | 30,043     | -         | 22,621       | 253,786    |
| Cash flow hedging reserve                            | 3,635      | -         | -            | 3,635      |
| Qualifying non-controlling interests                 | -          | -         | -            | 2          |
| Less: Regulatory adjustments applied on CET1 capital |            |           |              |            |
| Goodwill   | =          | =         | -            | (36,442)   |
| Other intangible assets                              | (350,750)  | (14)      | (2,582)      | (356,071)  |
| Deferred tax assets                                  | (115,179)  | -         | (4,899)      | (123,697)  |
| Cash flow hedging reserve                            | (3,635)    | -         | -            | (3,635)    |
| 55% of cumulative gains of AFS financial             |            |           |              |            |
| instruments  | (6,573)    | -         | -            | (6,463)    |
| Regulatory reserve                                   | -          | -         | (2,800)      | (2,800)    |
| Investment in capital instruments of                 |            |           | , ,          | ,          |
| unconsolidated financial and insurance               |            |           |              |            |
| entities   | (23,106)   | =         | (8,321)      | =          |
| Deduction in excess of Tier 2 Capital**              | -          | -         | (1,477)      | -          |
| CET1 Capital   | 7,432,359  | 2,650,904 | 504,365      | 11,045,692 |
| Additional Tier 1 Capital                            |            |           |              |            |
| Additional Tier 1 Capital instruments                |            |           |              |            |
| (subject to gradual phase-out treatment)             | 985,000    | -         | -            | 985,000    |
| Tier 1 Capital                                       | 8,417,359  | 2,650,904 | 504,365      | 12,030,692 |

## A33. CAPITAL ADEQUACY (CONT'D.)

(b) The aggregated components of CET1 Capital, Additional Tier 1 Capital, Tier 2 Capital and Total Capital of the Group are as follows (Cont'd.):

|  | 31.03.16             |                   |              |             |  |
|--|----------------------|-------------------|--------------|-------------|--|
|  |                      | AmBank            | AmInvestment |             |  |
|  | AmBank               | Islamic           | Bank         | Group *     |  |
|  | (Restated)           |                   | (Restated)   | (Restated)  |  |
|  | RM'000               | RM'000            | RM'000       | RM'000      |  |
| Tier 2 Capital                                       |                      |                   |              |             |  |
| Tier 2 Capital instruments meeting all relevant      |                      |                   |              |             |  |
| criteria for inclusion                               | 400,000              | 600,000           | -            | 1,000,000   |  |
| Tier 2 Capital instruments (subject to gradual       |                      |                   |              |             |  |
| phase-out treatment)                                 | 1,180,680            | 600,000           | -            | 1,780,680   |  |
| Qualifying CET1, Additional Tier 1 and Tier 2        |                      |                   |              |             |  |
| capital instruments held by third parties            | -                    | -                 | -            | 1           |  |
| Collective allowance and regulatory reserve          | 583,675              | 273,963           | 4,072        | 861,734     |  |
| Less: Regulatory adjustments applied on Tier 2       |                      |                   |              |             |  |
| capital  | (15,404)             | -                 | (4,072)      | -           |  |
| Tier 2 Capital                                       | 2,148,951            | 1,473,963         | -            | 3,642,415   |  |
| Total Capital  | 10,566,310           | 4,124,867         | 504,366      | 15,673,109  |  |
| The breakdown of the risk weighted assets ("RWA") in | n various categories | of risk are as fo | llows:       |             |  |
| Credit RWA   | 60,047,250           | 26,112,657        | 1,123,172    | 86,496,390  |  |
| Less: Credit RWA absorbed by Restricted              |                      |                   |              |             |  |
| Investment Account                                   | -                    | (1,003,979)       | -            | (1,003,979) |  |
| Total Credit RWA                                     | 60,047,250           | 25,108,678        | 1,123,172    | 85,492,411  |  |
| Market RWA   | 2,231,172            | 296,231           | 35,866       | 2,579,935   |  |
| Operational RWA                                      | 4,629,614            | 1,519,148         | 309,658      | 7,108,472   |  |
| Total Risk Weighted Assets                           | 66,908,036           | 26,924,057        | 1,468,696    | 95,180,818  |  |

<sup>\*\*</sup> The portion of regulatory adjustments not deducted from Tier 2 (as AmInvestment Bank does not have enough Tier 2 to satisfy the deduction) is deducted from the next higher level of capital as per paragraph 31.1 of the Bank Negara Malaysia's guidelines on Capital Adequacy Framework (Capital Components).

# A34. INSURANCE BUSINESS

## AmGeneral Holdings Berhad and its subsidiary

# (I) CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2016

|  | Gen<br>insuran     |                    | Shareholders' fund and<br>Others |                    | Tot                 | tal                 |
|--|--------------------|--------------------|----------------------------------|--------------------|---------------------|---------------------|
|  | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 | 31.12.16<br>RM'000               | 31.03.16<br>RM'000 | 31.12.16*<br>RM'000 | 31.03.16*<br>RM'000 |
| ASSETS                                   |                    |                    |                                  |                    |                     |                     |
| Cash and short-term funds                | 107,515            | 273,201            | 197,401                          | 571,308            | 304,916             | 844,510             |
| Deposits and placements with banks       |                    |                    |                                  |                    |                     |                     |
| and other financial institutions         | 12,403             | 10,098             | 388,446                          | 1,086              | 400,849             | 11,185              |
| Financial assets held-for-trading        | 2,353,441          | 2,886,136          | 3,268,273                        | 2,873,953          | 3,060,650           | 2,873,953           |
| Financial investments available-for-sale | 5,005              | 37,354             | 1,160,907                        | 554,058            | 49,892              | 85,356              |
| Loans and advances                       | 2,373              | 5,065              | -                                | -                  | 2,373               | 5,065               |
| Deferred tax assets                      | 11,392             | 21,326             | 1,773                            | -                  | 13,165              | 21,326              |
| Investment in subsidiary                 | -                  | -                  | 2,108,733                        | 2,108,733          | -                   | -                   |
| Other assets                             | 552,428            | 157,816            | 57,688                           | 470,923            | 217,435             | 194,247             |
| Reinsurance assets and other             |                    |                    |                                  |                    |                     |                     |
| insurance receivables                    | 422,963            | 513,555            | -                                | -                  | 422,963             | 513,555             |
| Property and equipment                   | 60,559             | 98,992             | 3,672                            | 4,607              | 64,231              | 103,599             |
| Intangible assets                        | 59,728             | 28,323             | 75,927                           | 78,960             | 914,581             | 886,210             |
| Assets held for sale                     | 18,907             | 18,398             | 1,029                            | 961                | 19,937              | 19,359              |
| TOTAL ASSETS                             | 3,606,714          | 4,050,264          | 7,263,849                        | 6,664,589          | 5,470,992           | 5,558,365           |
| LIABILITIES AND EQUITY                   |                    |                    |                                  |                    |                     |                     |
| Redeemable cumulative convertible        |                    |                    |                                  |                    |                     |                     |
| preference share                         | -                  | -                  | 425,874                          | 417,878            | 425,874             | 417,878             |
| Deferred tax liabilities                 | -                  | -                  | 82,354                           | 89,060             | 84,230              | 89,144              |
| Other liabilities                        | 272,840            | 697,409            | 409,249                          | 104,281            | 289,408             | 367,203             |
| Insurance contract liabilities and       |                    |                    |                                  |                    |                     |                     |
| other insurance payables                 | 2,623,746          | 2,761,460          |                                  |                    | 2,623,746           | 2,761,460           |
| Total Liabilities                        | 2,896,586          | 3,458,869          | 917,477                          | 611,219            | 3,423,258           | 3,635,685           |
| Share capital                            | -                  | -                  | 4,836,064                        | 4,540,874          | 499,148             | 499,148             |
| Reserves                                 | 710,128            | 591,395            | 1,510,308                        | 1,512,496          | 1,548,586           | 1,423,532           |
| Total Equity                             | 710,128            | 591,395            | 6,346,372                        | 6,053,370          | 2,047,734           | 1,922,680           |
| TOTAL LIABILITIES AND EQUITY             | 3,606,714          | 4,050,264          | 7,263,849                        | 6,664,589          | 5,470,992           | 5,558,365           |

<sup>\*</sup> after elimination on consolidation

Note: Shareholders' funds and Others comprise the results of AmGeneral Holdings Berhad and collective investment schemes of its insurance subsidiary.

# A34. INSURANCE BUSINESS (CONT'D.)

AmGeneral Holdings Berhad and its subsidiary

## (II) CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|  | Gen<br>insuran     |                    | Shareholder<br>Oth |                    | Tot                 | tal                 |
|--|--------------------|--------------------|--------------------|--------------------|---------------------|---------------------|
| Group  | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 | 31.12.16*<br>RM'000 | 31.12.15*<br>RM'000 |
| Interest income                              | 3,485              | 2,796              | 111,835            | 110,046            | 115,320             | 112,842             |
| Interest expense                             | -                  | -                  | (13,996)           | (13,591)           | (13,996)            | (13,591)            |
| Net interest income                          | 3,485              | 2,796              | 97,839             | 96,455             | 101,324             | 99,251              |
| Income from insurance business               | 1,081,664          | 1,093,417          | -                  | -                  | 1,081,664           | 1,093,417           |
| Insurance claims and commissions**           | (782,947)          | (813,997)          | -                  | -                  | (782,947)           | (813,997)           |
| Net income from insurance business           | 298,717            | 279,420            | -                  |                    | 298,717             | 279,420             |
| Other operating income                       | 92,502             | 88,388             | 48,040             | 438,395            | 10,167              | (2,202)             |
| Net income                                   | 394,704            | 370,604            | 145,879            | 534,850            | 410,208             | 376,469             |
| Other operating expenses                     | (242,526)          | (200,750)          | (7,654)            | (8,890)            | (250,180)           | (209,640)           |
| Acquisition and business efficiency expenses | -                  | (6,527)            | =                  | -                  | =                   | (6,527)             |
| Operating profit                             | 152,178            | 163,327            | 138,225            | 525,960            | 160,028             | 160,302             |
| Writeback of allowances for impairment on    |                    |                    |                    |                    |                     |                     |
| loans and financing                          | 167                | -                  | -                  | -                  | 167                 | -                   |
| Net impairment gain/(loss) on:               |                    |                    |                    |                    |                     |                     |
| Financial investments                        | -                  | -                  | -                  | (359)              | -                   | (359)               |
| Doubtful sundry receivables                  | 1,134              | (4,249)            |                    |                    | 1,134               | (4,249)             |
| Profit before taxation                       | 153,479            | 159,078            | 138,225            | 525,601            | 161,329             | 155,694             |
| Taxation                                     | (33,012)           | (37,890)           | (586)              | 15,305             | (33,599)            | (22,585)            |
| Profit for the period                        | 120,467            | 121,188            | 137,639            | 540,906            | 127,730             | 133,109             |

<sup>\*</sup> after elimination on consolidation

<sup>\*\*</sup> Includes commission paid/payable to related companies of the Group of RM10,925,000 (31 December 2015:RM11,792,000)

# A35. OPERATIONS OF ISLAMIC BANKING

# UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2016

|   | Group      |            |
|---|------------|------------|
|   | 31.12.16   | 31.03.16   |
|   | RM'000     | RM'000     |
| ASSETS  |            |            |
| Cash and short-term funds   | 2,170,553  | 4,385,587  |
| Deposits and placements with banks and other financial institutions | 500,000    | 500,000    |
| Derivative financial assets   | 72,686     | 57,272     |
| Financial assets held-for-trading                                   | 192,080    | 174,550    |
| Financial investments available-for-sale                            | 1,899,682  | 3,177,516  |
| Financial Investments held-to-maturity                              | 1,274,618  | 1,263,639  |
| Financing and advances  | 27,391,849 | 27,391,553 |
| Receivables: Investments not quoted in active markets               | 464,081    | 468,141    |
| Statutory deposit with Bank Negara Malaysia                         | 838,000    | 842,000    |
| Deferred tax assets   | 292        | 296        |
| Other assets  | 341,443    | 348,234    |
| Property and equipment  | 341        | 368        |
| Intangible assets   | 258        | 14         |
| TOTAL ASSETS  | 35,145,883 | 38,609,170 |
| LIABILITIES AND ISLAMIC BANKING FUNDS                               |            |            |
|   | 1 600 301  | 1 110 E10  |
| Deposits and placements of banks and other financial institutions   | 1,609,381  | 1,443,510  |
| Recourse obligation on financing sold to Cagamas Berhad             | 620,326    | 1,127,824  |
| Derivative financial liabilities                                    | 79,267     | 67,685     |
| Deposits from customers   | 24,624,953 | 28,383,782 |
| Investment accounts of customers                                    | 22,610     | 18,411     |
| Investment account due to a licensed bank                           | 2,000,000  | 1,000,000  |
| Term funding  | 1,850,000  | 1,850,000  |
| Subordinated Sukuk  | 929,641    | 1,399,528  |
| Deferred tax liabilities  | 2,255      | 5,883      |
| Other liabilities   | 406,493    | 470,486    |
| TOTAL LIABILITIES   | 32,144,926 | 35,767,109 |
| Share capital/Capital funds   | 492,922    | 492,922    |
| Reserves  | 2,508,035  | 2,349,139  |
| TOTAL ISLAMIC BANKING FUNDS   | 3,000,957  | 2,842,061  |
| TOTAL LIABILITIES AND ISLAMIC BANKING FUNDS                         | 35,145,883 | 38,609,170 |
| COMMITMENTS AND CONTINGENCIES                                       | 10,604,575 | 8,372,430  |

# UNAUDITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

| 31.12.16   31.12.15   31.12.16   31.12.15   (Restated)   (Restated) | Group  | Individual | Quarter   | <b>Cumulative Quarter</b> |           |  |
|---|--|------------|-----------|---------------------------|-----------|--|
| RM'000         RM'000         RM'000         RM'000           Income derived from investment of depositors' funds and others         395,870         467,864         1,261,130         1,361,070           Income derived from investment account funds         16,384         18,001         45,460         52,567   |  | 31.12.16   |           | 31.12.16                  | 31.12.15  |  |
| and others 395,870 467,864 1,261,130 1,361,070 Income derived from investment of investment account funds 16,384 18,001 45,460 52,567   |  | RM'000     | ` ,       | RM'000                    | ,         |  |
| Income derived from investment of investment account funds 16,384 18,001 45,460 52,567  | Income derived from investment of depositors' funds    |            |           |                           |           |  |
| account funds 16,384 18,001 45,460 52,567   | and others   | 395,870    | 467,864   | 1,261,130                 | 1,361,070 |  |
|   | Income derived from investment of investment           |            |           |                           |           |  |
| Writeback/(Charge) for impairment on financing  | account funds  | 16,384     | 18,001    | 45,460                    | 52,567    |  |
|   | Writeback/(Charge) for impairment on financing         |            |           |                           |           |  |
| and advances (16,175) 24,771 (27,867) (20,248)  | and advances   | (16,175)   | 24,771    | (27,867)                  | (20,248)  |  |
| (Provision for)/writeback of provision for commitments  | (Provision for)/writeback of provision for commitments |            |           |                           |           |  |
| and contingencies (1,306) (308) (319) 2,140   | and contingencies                                      | (1,306)    | (308)     | (319)                     | 2,140     |  |
| Impairment for sundry debtors-writeback/(charge) 7 - 11 (10)  | Impairment for sundry debtors-writeback/(charge)       | 7          | -         | 11                        | (10)      |  |
| Transfer to profit equalisation reserve (1,406)   | Transfer to profit equalisation reserve                | -          | -         | -                         | (1,406)   |  |
| Total distributable income 394,780 510,328 1,278,415 1,394,113  | Total distributable income                             | 394,780    | 510,328   | 1,278,415                 | 1,394,113 |  |
| Income attributable to the depositors and others (212,546) (279,061) (695,374) (788,988)  | Income attributable to the depositors and others       | (212,546)  | (279,061) | (695,374)                 | (788,988) |  |
| Income attributable to the investment account holders (14,600) (16,037) (40,497) (46,933)   | Income attributable to the investment account holders  | (14,600)   | (16,037)  | (40,497)                  | (46,933)  |  |
| Profit attributable to the Group 167,634 215,230 542,544 558,192  | Profit attributable to the Group                       | 167,634    | 215,230   | 542,544                   | 558,192   |  |
| Income derived from Islamic Banking Funds         22,856         40,945         80,392         93,346   | Income derived from Islamic Banking Funds              | 22,856     | 40,945    | 80,392                    | 93,346    |  |
| Total net income 190,490 256,175 622,936 651,538  | Total net income                                       | 190,490    | 256,175   | 622,936                   | 651,538   |  |
| Other operating expenses (98,782) (148,906) (308,964) (319,604)   | Other operating expenses                               | (98,782)   | (148,906) | (308,964)                 | (319,604) |  |
| Finance cost (31,798) (34,147) (105,525) (101,269)  | Finance cost   | (31,798)   | (34,147)  | (105,525)                 | (101,269) |  |
| Profit before taxation and zakat 59,910 73,122 208,447 230,665  | Profit before taxation and zakat                       | 59,910     | 73,122    | 208,447                   | 230,665   |  |
|   | •  |            |           |                           | (59,219)  |  |
| Profit for the period 47,705 47,565 163,577 171,446   | Profit for the period                                  | 47,705     | 47,565    | 163,577                   | 171,446   |  |

# UNAUDITED CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

| Group  | Individual Quarter Cumulative Q |                    |                    | Quarter            |
|--|---------------------------------|--------------------|--------------------|--------------------|
|  | 31.12.16<br>RM'000              | 31.12.15<br>RM'000 | 31.12.16<br>RM'000 | 31.12.15<br>RM'000 |
| Profit for the period  | 47,705                          | 47,565             | 163,577            | 171,446            |
| Other comprehensive income/(loss):   |                                 |                    |                    |                    |
| Items that may be reclassified to profit or loss  Net change in revaluation of financial investments |                                 |                    |                    |                    |
| available-for-sale   | (20,875)                        | 5,063              | (6,159)            | (10,375)           |
| Income tax relating to the components of other comprehensive income/(loss)                           | 5,010                           | (1,215)            | 1,478              | 2,490              |
| Other comprehensive income/(loss) for the period,  | (45.005)                        | 2.040              | (4.004)            | (7.005)            |
| net of tax   | (15,865)                        | 3,848              | (4,681)            | (7,885)            |
| Total comprehensive income for the period  | 31,840                          | 51,413             | 158,896            | 163,561            |

# UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL QUARTER ENDED 31 DECEMBER 2016

|   |                         |                   | Non-Dis           | stributable       |                     | Distributable      |                  |
|---|-------------------------|-------------------|-------------------|-------------------|---------------------|--------------------|------------------|
|   | •                       |                   |                   |                   | Available-          |                    |                  |
|   |                         |                   |                   |                   | for-                |                    |                  |
|   | Share                   |                   | _                 | Profit            | sale                |                    |                  |
|   | capital/                | Share             | Statutory         | equalisation      | reserve/            | Retained           | Total            |
| Group   | Capital funds<br>RM'000 | premium<br>RM'000 | reserve<br>RM'000 | reserve<br>RM'000 | (deficit)<br>RM'000 | earnings<br>RM'000 | Equity<br>RM'000 |
|   | IXIVI 000               | IXIVI OOO         | INW 000           | KW 000            | INW OOO             | IXW 000            | IXIVI OOO        |
| At 1 April 2015   | 492,922                 | 724,185           | 483,345           | 3,904             | (6,592)             | 886,620            | 2,584,384        |
| Profit for the period   | -                       | _                 | -                 | -                 | -                   | 171,446            | 171,446          |
| Other comprehensive loss, net                                       | =                       | -                 | -                 | -                 | (7,885)             | =                  | (7,885)          |
| Total comprehensive income/(loss) for the period                    |                         | -                 | -                 | -                 | (7,885)             | 171,446            | 163,561          |
| Utilisation of profit equalisation reserve for the financial period | _                       | _                 | _                 | (3,904)           | _                   | 3,904              | _                |
| Transfer to ESS shares recharged difference on purchase             |                         |                   |                   | (0,004)           |                     | 0,004              |                  |
| price of shares vested  | -                       | -                 | =                 | -                 | -                   | (10)               | (10)             |
| At 31 December 2015   | 492,922                 | 724,185           | 483,345           | -                 | (14,477)            | 1,061,960          | 2,747,935        |
|   |                         |                   |                   |                   |                     |                    |                  |
| At 1 April 2016   | 492,922                 | 724,185           | 483,345           | -                 | (1,589)             | 1,143,198          | 2,842,061        |
| Profit for the period   | -                       | _                 | -                 | -                 | -                   | 163,577            | 163,577          |
| Other comprehensive income, net                                     | -                       | -                 | -                 | -                 | (4,681)             | ·<br>-             | (4,681)          |
| Total comprehensive income for the period                           |                         |                   | -                 | -                 | (4,681)             | 163,577            | 158,896          |
|   |                         |                   |                   |                   |                     |                    |                  |
| At 31 December 2016   | 492,922                 | 724,185           | 483,345           | -                 | (6,270)             | 1,306,775          | 3,000,957        |

## (a) Financing and Advances

Financing and advances by type and Shariah contracts are as follows:

| Group<br>31.12.16             | Bai' Bithaman<br>Ajil<br>RM'000 | Murabahah<br>RM'000 | Musharakah<br>Mutanaqisah<br>RM'000 | Al-Ijarah Thummah<br>Al-Bai' (AITAB)<br>RM'000 | Bai' Al-Inah<br>RM'000 | Others<br>RM'000 | Total<br>RM'000 |
|-------------------------------|---------------------------------|---------------------|-------------------------------------|--|------------------------|------------------|-----------------|
| At amortised cost:            |                                 |                     |                                     |  |                        |                  |                 |
| Cash lines                    | -                               | 501                 | -                                   | =  | 993,470                | =                | 993,971         |
| Term financing                | 2,055,240                       | 2,754,090           | 11,142                              | -  | 3,577,470              | 74,823           | 8,472,765       |
| Revolving credit              | 82,100                          | 3,103,711           | -                                   | -  | 2,492,181              | -                | 5,677,992       |
| Housing financing             | 2,821,907                       | 133,692             | 51,294                              | -  | -                      | -                | 3,006,893       |
| Hire purchase receivables     | 4                               | -                   | -                                   | 7,994,525                                      | -                      | -                | 7,994,529       |
| Bills receivables             | -                               | -                   | -                                   | -  | -                      | 11,388           | 11,388          |
| Credit card receivables       | -                               | -                   | -                                   | -  | -                      | 288,529          | 288,529         |
| Trust receipts                | -                               | 109,634             | -                                   | -  | -                      | -                | 109,634         |
| Claims on customers under     |                                 |                     |                                     |  |                        |                  |                 |
| acceptance credits            | -                               | 1,080,405           | -                                   | -  | -                      | 139,638          | 1,220,043       |
| Gross financing and advances* | 4,959,251                       | 7,182,033           | 62,436                              | 7,994,525                                      | 7,063,121              | 514,378          | 27,775,744      |
| Allowance for impairment on   |                                 |                     |                                     |  |                        |                  |                 |
| financing and advances        |                                 |                     |                                     |  |                        |                  |                 |
| - Individual allowance        |                                 |                     |                                     |  |                        |                  | (65,687)        |
| - Collective allowance        |                                 |                     |                                     |  |                        |                  | (318,208)       |
| Net financing and advances    |                                 |                     |                                     |  |                        | _                | 27,391,849      |

## (a) Financing and Advances (Cont'd.)

Financing and advances by type and Shariah contracts are as follows (Cont'd.):

|                               | Bai' Bithaman |           | Musharakah  | Al-Ijarah Thummah |              |         |            |
|-------------------------------|---------------|-----------|-------------|-------------------|--------------|---------|------------|
| Group                         | Ajil          | Murabahah | Mutanaqisah | Al-Bai' (AITAB)   | Bai' Al-Inah | Others  | Total      |
| 31.03.16                      | RM'000        | RM'000    | RM'000      | RM'000            | RM'000       | RM'000  | RM'000     |
| At amortised cost:            |               |           |             |                   |              |         |            |
| Cash lines                    | -             | -         | -           | -                 | 1,048,140    | -       | 1,048,140  |
| Term financing                | 2,359,827     | 2,251,556 | 9,987       | -                 | 3,925,881    | 80,224  | 8,627,475  |
| Revolving credit              | 191,617       | 1,585,145 | -           | -                 | 3,045,921    | -       | 4,822,683  |
| Housing financing             | 2,113,486     | -         | 47,256      | -                 | -            | -       | 2,160,742  |
| Hire purchase receivables     | 4             | -         | -           | 9,455,955         | -            | -       | 9,455,959  |
| Bills receivables             | -             | -         | -           | -                 | -            | 13,134  | 13,134     |
| Credit card receivables       | -             | -         | -           | -                 | -            | 260,129 | 260,129    |
| Trust receipts                | -             | 152,071   | -           | -                 | -            | -       | 152,071    |
| Claims on customers under     |               |           |             |                   |              |         |            |
| acceptance credits            | -             | 1,114,116 | -           | -                 | -            | 130,211 | 1,244,327  |
| Gross financing and advances* | 4,664,934     | 5,102,888 | 57,243      | 9,455,955         | 8,019,942    | 483,698 | 27,784,660 |
| Allowance for impairment on   |               |           |             |                   |              |         |            |
| financing and advances        |               |           |             |                   |              |         |            |
| - Individual allowance        |               |           |             |                   |              |         | (63,715)   |
| - Collective allowance        |               |           |             |                   |              |         | (329,392)  |
| Net financing and advances    |               |           |             |                   |              | _       | 27,391,553 |

<sup>\*</sup> Included in financing and advances are exposures to the Restricted Investment Account ("RIA") arrangements between AmBank Islamic Berhad and AmBank (M) Berhad ("AmBank"). Under the RIA contract, the profit is shared based on a pre-agreed ratio. AmBank is exposed to the risks and rewards on the RIA financing and it shall account for all allowance for impairment arising from the RIA financing.

## (a) Financing and Advances (Cont'd.)

(i) Movements in impaired financing and advances are as follows:

|  | Group              |                    |
|--|--------------------|--------------------|
|  | 31.12.16           | 31.03.16           |
|  | RM'000             | RM'000             |
| Balance at beginning of the financial year                                       | 605,200            | 606,455            |
| Impaired during the period/year  | 229,548            | 414,127            |
| Reclassification to non-impaired financing                                       | (64,830)           | (59,820)           |
| Recoveries   | (92,361)           | (126,010)          |
| Amount written off   | (127,335)          | (229,552)          |
| Balance at end of the financial period/year                                      | 550,222            | 605,200            |
| Gross impaired financing and advances as % of total gross financing              |                    |                    |
| and advances   | 1.98%              | 2.18%              |
| (ii) Movements in allowances for impaired financing and advances are as follows: |                    |                    |
|  | Group              | )                  |
|  | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| Individual allowance   |                    |                    |
| Balance at beginning of the financial year                                       | 63,715             | 66,075             |
| Allowance made during the period/year  | 9,649              | 27,588             |
| Amount written off   | (7,677)            | (29,948)           |
| Balance at end of the financial period/year                                      | 65,687             | 63,715             |
| Collective allowance   |                    |                    |
| Balance at beginning of the financial year                                       | 329,392            | 458,453            |
| Allowance made during the period/year  | 108,196            | 77,975             |
|  | -                  | 17                 |
| Transferred from conventional commercial banking*                                |                    |                    |
| Foreign exchange differences   | 10                 | (5)                |
| Foreign exchange differences Amount written off                                  | (119,390)          | (207,048)          |
| Foreign exchange differences   |                    | ` '                |
| Foreign exchange differences Amount written off                                  | (119,390)          | (207,048)          |

<sup>\*</sup> On 31 December 2015, AmBank Islamic entered into a RIA contract for the sum of RM300.0 million with AmBank. Arising from this contract, AmBank Islamic transferred collective allowance of approximately RM2.46 million for the financing funded to AmBank. On 15 March 2016, AmBank early redeemed the RIA and derecognised the collective allowance previously recognised in its financial statements of RM2.48 million.

There was no individual allowance provided for the RIA financing.

<sup>\*\*</sup> As at 31 December 2016, the gross exposure and collective allowance relating to the RIA financing amounted to RM2,006.0 million and RM1.9 million respectively (31 March 2016: RM1,004.0 million and RM1.5 million respectively).

# (b) Deposits From Customers

|                                    | Grou               | ıp                 |
|------------------------------------|--------------------|--------------------|
|                                    | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| Savings deposits                   |                    |                    |
| Wadiah                             | 2,058,408          | 1,950,534          |
| Demand deposits                    |                    |                    |
| Wadiah                             | 4,028,995          | 3,911,360          |
| Term deposits                      |                    |                    |
| Commodity Murabahah                | 18,255,390         | 22,515,492         |
| Qard                               | 227,160            | -                  |
| Negotiable instruments of deposits |                    |                    |
| Bai' Bithaman Ajil                 | -                  | 6,396              |
| Structured deposits                |                    |                    |
| Murabahah                          | 55,000             | <u>-</u>           |
|                                    | 24,624,953         | 28,383,782         |
|                                    |                    |                    |

# (c) Investment Accounts Of Customers

|  | Group              | Group              |  |  |
|--|--------------------|--------------------|--|--|
| With out moderate                                      | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |  |  |
| Without maturity: - Wakalah                            | 22,610<br>22,610   | 18,411<br>18,411   |  |  |
| Investment asset: Interbank placement Total investment | 22,610<br>22,610   | 18,411<br>18,411   |  |  |

Average Rate of Return and Average Performance Incentive Fee for the investment accounts are as follows:

# Investment account holder

|                    | 31.12.16     |             | 31.03.16     |             |
|--------------------|--------------|-------------|--------------|-------------|
|                    |              | Average     |              | Average     |
|                    |              | Performance |              | Performance |
|                    | Average rate | incentive   | Average rate | incentive   |
|                    | of return    | fee         | of return    | fee         |
|                    | (%)          | (%)         | (%)          | (%)         |
| Maturity:          |              |             |              |             |
| less than 3 months | 0.05         | 3.07        | 0.05         | 3.18        |

# (d) Investment Account Due to A Licensed Bank

|  | Gro                    | Group              |  |  |
|--|------------------------|--------------------|--|--|
|  | 31.12.16<br>RM'000     | 31.03.16<br>RM'000 |  |  |
| Restricted investment account - Mudarabah Muqayyadah | 2,000,000              | 1,000,000          |  |  |
| Investment asset: Financing Total investment         | 2,000,000<br>2,000,000 | 1,000,000          |  |  |

Profit Sharing Ratio and Average Rate of Return for the investment account are as follows:

|                      | Invest         | Investment account holder |              |  |  |
|----------------------|----------------|---------------------------|--------------|--|--|
|                      |                | 31.12.16                  | 31.03.16     |  |  |
|                      |                | RM'000                    | RM'000       |  |  |
|                      | Profit sharing | Average rate              | Average rate |  |  |
|                      | ratio          | of return                 | of return    |  |  |
|                      | (%)            | (%)                       | (%)          |  |  |
| Maturity:            |                |                           |              |  |  |
| between 2 to 5 years | 90             | 5.03                      | 4.56         |  |  |

# (e) Other Liabilities

|   | Group    |          |
|---|----------|----------|
|   | 31.12.16 | 31.03.16 |
|   | RM'000   | RM'000   |
| Other payables and accruals                 | 275,161  | 343,221  |
| Taxation and zakat payable                  | 60,847   | 36,323   |
| Provision for commitments and contingencies | 11,881   | 11,603   |
| Amount due to head office                   | 56,753   | 77,525   |
| Lease deposits and advance rental           | 1,851    | 1,814    |
|   | 406,493  | 470,486  |

## (f) Restatement of Comparatives

During the last quarter of financial year ended 31 March 2016, the Islamic banking subsidiary had restated the placement received from a related company, previously classified as Deposits and placements of banks and other financial insitutions to Investment account due to a licensed bank as the placement was not principal guaranteed and both parties did not enter into a new investment account contract upon expiry of the transition period until 30 June 2015 to comply with IFSA and BNM standards on Shariah and policy document on Investment Account. The non-principal guaranteed placement by the same related company as at 31 March 2015 and 1 April 2014 was also reclassified to Investment account to provide more meaningful information.

Arising from the above, the comparatives were restated as follows:

## (i) Statement of profit or loss

|   | As previously<br>reported Red<br>RM'000 | classification<br>RM'000 | As restated<br>RM'000 |
|---|---|--------------------------|-----------------------|
| Individual Quarter<br>ended 31 December 2015  | TAIN GGG                                | Tim 000                  | 7.III 000             |
| Income derived from investment of depositors' funds and others Income derived from investment of investment | 485,865                                 | (18,001)                 | 467,864               |
| account funds   | _                                       | 18,001                   | 18,001                |
| Income attributable to the depositors and others Income attributable to investment account holders          | (295,098)                               | 16,037<br>(16,037)       | (279,061)<br>(16,037) |
| Cumulative Quarter ended 31 December 2015   |   |                          |                       |
| Income derived from investment of depositors' funds and others  | 1,413,637                               | (52,567)                 | 1,361,070             |
| Income derived from investment of investment account funds  |   | 52,567                   | 52,567                |
| Income attributable to the depositors and others Income attributable to investment account holders          | (835,921)                               | 46,933<br>(46,933)       | (788,988)<br>(46,933) |

# A36. RESTATEMENT OF COMPARATIVE INFORMATION

For the purpose of the statements of cash flows, the Group and the Company have restated cash and cash equivalents to exclude deposits and placements with banks and other financial institutions with original maturity of more than 3 months to conform with current financial period basis of presentation.

Reconciliation of condensed statements of cash flows as at 31 December 2015

|   | As previously                              |             |                       |  |
|---|--|-------------|-----------------------|--|
|   | reported Reclassification<br>RM'000 RM'000 |             | As restated<br>RM'000 |  |
|   | 11 000                                     | 71111 000   | 11                    |  |
| Group   |  |             |                       |  |
| Net change in operating assets                                    |  |             |                       |  |
| Deposits and placements of banks and other financial institutions | 3,610,013                                  | (2,438,860) | 1,171,153             |  |
| Cash and cash equivalents at beginning of the financial year      | 10,781,256                                 | 2,848,420   | 13,629,676            |  |
| Cash and cash equivalents at end of the financial period          | 13,482,833                                 | 409,560     | 13,892,393            |  |
| Company   |  |             |                       |  |
| Net change in operating assets                                    |  |             |                       |  |
| Deposits and placements of banks and other financial institutions | 16,784                                     | (16,784)    | -                     |  |
| Cash and cash equivalents at beginning of the financial year      | 12,464                                     | 25,131      | 37,595                |  |
| Cash and cash equivalents at end of the financial period          | 7,662                                      | 8,347       | 16,009                |  |

#### B1. PERFORMANCE REVIEW ON THE RESULTS OF THE GROUP

## Third Quarter Ended 31 December 2016 Year-on-Year (yoy) Performance

The Group recorded profit after tax ("PAT") of RM1,052.1 million for the period ended 31 December 2016, a reduction of RM36.2 million (3.3%) compared to the corresponding period ended 31 December 2015 of RM1,088.3 million. The Group's profit attributable to equity holders of the Company ("PATMI") reduced RM33.4 million to RM988.8 million.

The reduction is primarily due to lower net interest income (RM89.7 million), Islamic banking business (RM24.0 million) and higher other operating expenses (RM24.2 million).

This was mitigated by writebacks on impairment on loans, advances and financing of RM151.5 million for the period ended 31 December 2016 compared with RM124.5 million in the corresponding period ended 31 December 2015 and higher other operating income (RM25.4 million), net income from insurance business (RM18.4 million), share in results of associates and joint ventures (RM37.4 million) and other recoveries (RM11.7 million).

Gross loans, advances and financing increased to RM90.7 billion compared to RM87.9 billion as at 31 March 2016 due to growth in mortgages, overdrafts and trade facilities offset by decrease in auto finance.

As at 31 December 2016, the Group's total assets stood at RM129.2 billion. The Total Capital ratio from the aggregation of the capital positions and risk weighted assets of the regulated banking subsidiaries stood at 15.805%.

#### **Retail Banking**

Retail Banking recorded a total income of RM1,020.7 million for the 9 month period ended 31 December 2016.

Net interest income grew 3.9% QoQ from improved NIM and higher contribution from all major product lines with Cards business registering the highest quantum. On a YoY basis, net interest income fell 8.8% despite higher loans growth in Mortgage as margins remained compressed in key businesses.

Non-interest income grew 5.6% QoQ driven by higher fee income especially from the Cards business. On a YoY basis, total income was lower by 12.0% principally due a one off gain on sale of an AFS investment in 9MFY2016.

YoY operating expenses remained relatively flat with savings from communication, administrative and general expenses negated by personnel costs.

PAT decreased 26.3% YoY to RM249.0 million.

### Wholesale Banking

Wholesale Banking recorded a total income of RM1,143.4 million, an increase of 3.7% YoY.

Net interest income was up 7.8% QoQ from an increase in NIM derived from lower cost of funds whilst net interest income declined by 3.5 % YoY from industry margin compression.

Non-interest income's QoQ performance was affected by the higher base recorded in Q2 (sale of sukuk) plus weaker fixed income trading. On a YoY basis, non-interest income recorded an increase of 14.9%. The drivers for this increase are (1) trading gain from fixed income syndication, (2) stronger gains on securities and from fixed income trading (3) higher loan underwriting fee income and higher commission income from utilisation of trade facilities.

Operating expenses increased 4.4% primarily from personnel costs. Net write-back in provisions amounted to RM122.5 million or an increase of 75.6% YoY. PAT grew 8.8% YoY to RM671.1 million.

### **General Insurance**

Net earned premiums increased 6.9% YoY to RM298.7 million largely from the release of prior year claims reserves. Softer national motor sales resulted in lower motor premium and lower commission. For the financial period under review, other income increased significantly as a result of the gain from disposal of properties. Expenses increased 15.7% YoY mainly due to computerisation costs. PAT decreased marginally by 4.1% YoY to RM127.7 million.

## Life Assurance and Family Takaful

The joint ventures, AmMetLife Insurance Berhad and AmMetLife Takaful Berhad have registered PAT of RM63.4 million compared with a loss of RM2.3 million for YTD 31 December 2015 and a loss of RM8 million (loss of RM17.9 million YTD 31 December 2015) respectively for the 9 months ended 31 December 2016. The improvement in the results of the life assurance business was attributable to lower claims.

#### **B2. REVIEW OF MATERIAL CHANGES IN PROFIT BEFORE TAXATION**

The Group reported a lower profit before taxation of RM408.9 million for the third quarter ended 31 December 2016 as compared to RM472.2 million for the previous quarter ended 30 September 2016, a reduction of RM63.3 million.

The reduction in profit before taxation for the current quarter ended 31 December 2016 was mainly due to lower net income from Islamic Banking business (RM8.5 million) and other operating income (RM122.3 million). Lower recoveries of RM14.4 million also contributed to the reduction in profit before taxation.

This was partially offset by higher net interest income (RM21.4 million), share in results of associates and joint ventures(RM9.4 million). In addition higher writeback for impairment on loans, advances and financing (RM41.4 million), lower other operating expenses (RM6.6 million) and higher writeback of provision for commitments and contingencies (RM3.9 million) were reported for current reporting quarter.

#### **B3. PROSPECTS FOR FINANCIAL YEAR ENDING 31 MARCH 2017**

In the third quarter of 2016, the Malaysian economy registered 4.3% growth (2Q2016: 4.0%) supported by private consumption, which grew by 6.4% (2Q2016: 6.3%) reinforced by wage and employment growth as well as the increase in minimum wage with effect from 1 July 2016. Private investment moderated to 4.7% (2Q2016: 5.6%) led by capital spending in services and manufacturing. For the calendar year 2017, the Gross Domestic Product has been forecasted to grow at 4%–5% (2016: 4.2%) led by the domestic demand, primarily coming from the private sector while the public sector continues to consolidate. Exports will complement growth on the back of steady demand and stabilising commodity prices. Inflation is envisaged to average around 2%–3% in 2017.

For the banking system, margin compression is expected to continue due to deposit competition which will impact deposit rates, whilst the high loan to deposit ratio of the banks may lead to banks raising funding from longer term securities which could add upwards pressure on funding costs. The system's loans and deposits are expected to grow at a moderate pace on the back of a modest economic growth. We expect credit costs to normalise from lower recoveries, while some sectors may experience stress in asset quality.

Despite the earlier headwinds, there are bright spots and opportunities for 2017 and amongst them will be the SME sector; which has outpaced the GDP growth since 2005. The 2017 National Budget provides continued impetus to domestic consumption with emphasis on affordable homes and infrastructure projects.

We are making good progress on the initial phase of our "Top4", four year strategy plan. Retail Bank's strategic priorities will focus on mass affluent, affluent and SME propositions, supported by wealth management, merchant and cards solutions, and CASA growth via payroll. Wholesale Banking will continue its focus on expanding its transaction banking capabilities, and developing stronger client relationships with new innovative product solutions and services, particularly in the SME and mid corporate segments. The recent National Budget 2017's commitment to SME provides for higher market penetration opportunities for our new "SME" core segment. As of October 2016, the Group successfully converted all 175 of its Retail Branches to SME Ready Branches.

We are anticipating our loans growth to be slightly below system as we remain cautious on our growth in preferred sectors. With active recovery efforts, consistent credit underwriting standards and portfolio rebalancing strategy, our asset quality remains well positioned. CASA remains a core focus of the Group as we work towards enhancing customer experience with online deposit functionality and process simplification initiatives as part of our virtual banking aspirations.

Our General Insurance business aims to lead in motor, and select personal and commercial lines, via competitive underwriting and innovative product offerings. Our Life Assurance and Takaful businesses are leveraging on a customer-centric approach as the aim is to become the preferred life insurer.

The Group is well capitalised to support our strategic agenda and subject to market conditions, we will continuously strive to deliver optimal returns for our shareholders as we progress towards achieving our Top4 strategy plan.

#### B4. VARIANCE FROM PROFIT FORECAST AND SHORTFALL FROM PROFIT GUARANTEE

This is not applicable to the Group.

#### **B5. TAXATION AND ZAKAT**

| Group                                  | Individual Quarter |          | Cumulative Quarter |          |
|--|--------------------|----------|--------------------|----------|
|  | 31.12.16           | 31.12.15 | 31.12.16           | 31.12.15 |
|  | RM'000             | RM'000   | RM'000             | RM'000   |
| Estimated current tax payable          | 33,047             | 152,002  | 111,737            | 293,683  |
| Deferred tax                           | 58,537             | (70,679) | 192,426            | (6,403)  |
|  | 91,584             | 81,323   | 304,163            | 287,280  |
| Under provision of current taxation in |                    |          |                    |          |
| respect of prior years                 | (439)              | 12,582   | 2,994              | 12,649   |
| Taxation                               | 91,145             | 93,905   | 307,157            | 299,929  |
| Zakat                                  | 318                | 183      | 1,196              | 961      |
| Taxation and zakat                     | 91,463             | 94,088   | 308,353            | 300,890  |

The total tax charge of the Group for the financial period ended 31 December 2016 and 2015 reflects an effective tax rate which is lower than the statutory tax rate mainly due to income not subject to tax.

#### **B6. CORPORATE PROPOSALS**

- As at 31 December 2016, the trustee of the ESS held 7,452,200 ordinary shares (net of ESS shares vested to employees) representing 0.25% of the issued and paid-up capital of the Company. These shares are held at a carrying amount of RM48,103,651.
- 2 On 23 June 2016, the Board of Directors of the Company announced that its wholly-owned subsidiaries, AmBank, AmInvestment Bank, AmCard Services Berhad and AmSecurities Holding Sdn Bhd (collectively "the Vendors") have completed the disposal of the Group's entire 80% shareholding in MTrustee.

The disposal involves the Vendors each disposing of their respective 20% equity stake in MTrustee (classified as part of Assets held for sale and Liabilities directly associated with assets held for sale as at 31 March 2016 in Note A29) to to the purchasers for a total cash consideration of RM9,132,302. The consideration for the disposal was arrived at on a "willing-buyer willing seller" basis after taking into account, inter alia, precedent transactions and financials of MTrustee. With the completion of the disposal, MTrustee has ceased to be a subsidiary of the Group.

The disposal had the following effects on the financial position of the Group:

|   | RM'000  |
|---|---------|
| Cash and short-term funds                             | 12,911  |
| Deposits and placements with banks and other          |         |
| financial institutions                                | 100     |
| Deferred tax assets                                   | 353     |
| Other assets  | 1,176   |
| Property and equipment                                | 118     |
| Intangible assets                                     | 56      |
| Other liabilities                                     | (5,395) |
| Net assets of subsidiary disposed                     | 9,319   |
| Group's share of net assets of subsidiary disposed    | 7,455   |
| Proceeds received net of incidental costs of disposal | 9,117   |
| Gain on disposal of subsidiary (Note A22)             | 1,662   |

# **B7.** BORROWINGS

|       |   | Group              |                    |
|-------|---|--------------------|--------------------|
|       |   | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| (i)   | Deposits from customers   |                    |                    |
|       | Due within six months   | 70,695,529         | 73,711,147         |
|       | Over six months to one year                                       | 11,341,931         | 12,365,791         |
|       | Over one year to three years                                      | 4,002,875          | 3,774,420          |
|       | Over three years to five years                                    | 628,177            | 507,218            |
|       |   | 86,668,512         | 90,358,576         |
| (ii)  | Deposits and placements of banks and other financial institutions |                    |                    |
|       | Due within six months   | 2,926,789          | 1,006,273          |
|       | Over six months to one year                                       | 9,548              | 165,393            |
|       | Over one year to three years                                      | 10,183             | 70,291             |
|       | Over three years to five years                                    | 101,920            | 501,812            |
|       |   | 3,048,440          | 1,743,769          |
| (iii) | Term funding (unsecured)  |                    |                    |
|       | (a) Senior notes  |                    |                    |
|       | Due within one year   | 1,075,000          | 327,124            |
|       | More than one year  | 5,589,549          | 6,427,477          |
|       | (b) Credit-Linked Notes   |                    |                    |
|       | Due within one year   | -                  | 149,546            |
|       | More than one year  | 136,411            | 135,317            |
|       | (c) Term loans and revolving credits                              |                    |                    |
|       | Due within one year   | 1,745,097          | 1,373,050          |
|       | More than one year  | -                  | 195,100            |
|       | (d) Structured deposit  | 4 400              |                    |
|       | Due within one year   | 1,183<br>8,547,240 | 8,607,614          |
|       |   |                    | 5,557,577          |
| (iv)  | Debt capital  |                    |                    |
|       | (a) Unsecured notes/sukuk   |                    |                    |
|       | More than one year (b) Medium Term Notes                          | 1,329,191          | 1,799,077          |
|       | More than one year  | 1,310,000          | 1,310,000          |
|       | (c) Non-Innovative Tier 1 Capital Securities                      |                    |                    |
|       | More than one year  | 500,000            | 500,000            |
|       | (d) Innovative Tier 1 Capital Securities                          |                    |                    |
|       | More than one year  | 485,000            | 485,000            |
|       |   | 3,624,191          | 4,094,077          |

# B8. REALISED AND UNREALISED PROFITS OR LOSSES

In accordance with the Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants and the directive of Bursa Malaysia Securities Berhad dated 25 March 2010, the breakdown of the retained earnings of the Group as at the end of the reporting period, into realised and unrealised profits is as follows:

|   | Group              |                    |
|---|--------------------|--------------------|
|   | 31.12.16<br>RM'000 | 31.03.16<br>RM'000 |
| Total retained earnings   |                    |                    |
| - Realised  | 9,843,597          | 8,825,133          |
| - Unrealised  | 1,395,934          | 1,965,338          |
| Total share of retained earnings from associates and joint ventures |                    |                    |
| - Realised  | 201,618            | 126,731            |
| - Unrealised  | (54,666)           | (6,725)            |
| Less: Consolidation adjustments                                     | (3,424,495)        | (3,371,385)        |
| Total retained earnings as per consolidated financial statements    | 7,961,988          | 7,539,092          |

Disclosure of the above is solely for purposes of complying with the disclosure requirements of Bursa Malaysia Securities Berhad Listing Requirements and should not be applied for any other purposes.

#### **B9. MATERIAL LITIGATION**

The Group and the Company do not have any material litigation which would materially affect the financial position of the Group and the Company. For other litigations, please refer to Note A30.

### **B10. DIVIDENDS**

There is no dividend proposed for the current financial quarter.

## **B11. EARNINGS PER SHARE (SEN)**

## a. Basic earnings per share

The basic earnings per share of the Group is calculated by dividing the net profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the financial period.

|                                   | Individual Quarter |           | Cumulative Quarter |           |
|-----------------------------------|--------------------|-----------|--------------------|-----------|
|                                   | 31.12.16           | 31.12.15  | 31.12.16           | 31.12.15  |
| Net profit attributable to equity |                    |           |                    |           |
| holders of the Company (RM'000)   | 313,167            | 300,153   | 988,793            | 1,022,182 |
| Weighted average number of        |                    |           |                    |           |
| ordinary shares in issue (RM'000) | 3,006,741          | 3,005,583 | 3,006,608          | 3,004,820 |
| Basic earnings per share (Sen)    | 10.42              | 9.99      | 32.89              | 34.02     |

## b. Diluted earnings per share

The diluted earnings per share of the Group is calculated by dividing the net profit attributable to equity holders of the Company by the adjusted weighted average number of ordinary shares in issue and dilutive effect of Share Options vested and not exercised by eligible executives under ESS as at the reporting date.

The Share Options are dilutive when they would result in the issue of ordinary shares for less than the average market price of ordinary shares during the period. The amount of the dilution is the average market price of ordinary shares during the period minus the issue price.

|   | Individual Quarter |           | Cumulative Quarter |           |
|---|--------------------|-----------|--------------------|-----------|
|   | 31.12.16           | 31.12.15  | 31.12.16           | 31.12.15  |
| Net profit attributable to equity           |                    |           |                    |           |
| holders of the Company (RM'000)             | 313,167            | 300,153   | 988,793            | 1,022,182 |
| Weighted average number of ordinary         |                    |           |                    |           |
| shares in issue (as in (a) above) (RM'000)  | 3,006,741          | 3,005,583 | 3,006,608          | 3,004,820 |
| Effect of executives' share scheme (RM'000) | 71                 | -         | 121                | 364       |
| Adjusted weighted average number of         |                    |           |                    |           |
| ordinary shares in issue/issuable (RM'000)  | 3,006,812          | 3,005,583 | 3,006,729          | 3,005,184 |
| Fully diluted earnings per share (Sen)      | 10.42              | 9.99      | 32.89              | 34.01     |